## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2023

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to	
Commission File Number: 001-36708	
TI '.' O T	-

## Uniti Group Inc.

(Exact name of registrant as specified in its charter)

Maryland	46-5230630
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
2101 Riverfront Drive, Suite A	
Little Rock, Arkansas	72202
(Address of principal executive offices)	(Zip Code)

Registrant's telephone number, including area code: (501) 850-0820

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Trading Symbol(s) Name of each exchange on which registered Common Stock UNIT The NASDAQ Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No 0

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer X Accelerated filer 0
Non-accelerated filer 0 Smaller reporting company 0
Emerging growth company 0

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. 0

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\square$  No X As of July 27, 2023, the registrant had 238,688,604 shares of common stock, \$0.0001 par value per share, outstanding.

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes forward-looking statements as defined under U.S. federal securities law. Forward-looking statements include all statements that are not historical statements of fact and those regarding our intent, belief or expectations, including, but not limited to, statements regarding: our expectations regarding the settlement we have entered into with Windstream Holdings, Inc. (together with Windstream Holdings II, LLC, its successor in interest, and its subsidiaries, "Windstream"); the future prospects and financial health of Windstream; our expectations about our ability to maintain our status as a real estate investment trust (a "REIT"); including the potential need to perform an interim goodwill analysis and report an impairment charge related thereto; our expectations regarding the effect of tax-related legislation on our tax position; our expectations regarding the future growth and demand of the telecommunication industry, future financing plans, business strategies, growth prospects, operating and financial performance, and our future liquidity needs and access to capital; expectations regarding future deployment of fiber strand miles and small cell networks and recognition of revenue related thereto; expectations regarding levels of capital expenditures; expectations regarding the deductibility of goodwill for tax purposes; expectations regarding reclassification of accumulated other comprehensive income (loss) related to derivatives to interest expense; expectations regarding the amortization of intangible assets; and expectations regarding the payment of dividends.

Words such as "anticipate(s)," "expect(s)," "plan(s)," "plan(s)," "believe(s)," "may," "will," "would," "could," "should," "seek(s)" and similar expressions, or the negative of these terms, are intended to identify such forward-looking statements. These statements are based on management's current expectations and beliefs and are subject to a number of risks and uncertainties that could lead to actual results differing materially from those projected, forecasted or expected. Although we believe that the assumptions underlying the forward-looking statements are reasonable, we can give no assurance that our expectations will be attained. Factors which could have a material adverse effect on our operations and future prospects or which could cause actual results to differ materially from our expectations include, but are not limited to:

- the future prospects of our largest customer, Windstream, following its emergence from bankruptcy;
- adverse impacts of inflation and higher interest rates on our employees, our business, the business of our customers and other business partners and the global financial markets;
- the ability and willingness of our customers to meet and/or perform their obligations under any contractual arrangements entered into with us, including master lease arrangements;
- the ability and willingness of our customers to renew their leases with us upon their expiration, our ability to reach agreement on the price of such renewal or ability to obtain a satisfactory renewal rent from an independent appraisal, and the ability to reposition our properties on the same or better terms in the event of nonrenewal or in the event we replace an existing tenant;
- the availability of and our ability to identify suitable acquisition opportunities and our ability to acquire and lease the respective properties on favorable terms or operate and integrate the acquired businesses;
- our ability to generate sufficient cash flows to service our outstanding indebtedness and fund our capital funding commitments;
- our ability to access debt and equity capital markets;
- the impact on our business or the business of our customers as a result of credit rating downgrades and fluctuating interest rates;
- our ability to retain our key management personnel;
- our ability to maintain our status as a REIT;
- changes in the U.S. tax law and other federal, state or local laws, whether or not specific to REITs;
- covenants in our debt agreements that may limit our operational flexibility;
- the possibility that we may experience equipment failures, natural disasters, cyber-attacks or terrorist attacks for which our insurance may not provide adequate coverage;
- the risk that we fail to fully realize the potential benefits of or have difficulty in integrating the companies we acquire;
- other risks inherent in the communications industry and in the ownership of communications distribution systems, including potential liability relating to environmental matters and illiquidity of real estate investments; and

• additional factors discussed in Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Part II, Item 1A "Risk Factors" of this Quarterly Report on Form 10-Q and in Part I, Item 1A "Risk Factors" of our Annual Report on Form 10-K, as well as those described from time to time in our future reports filed with the U.S. Securities and Exchange Commission (the "SEC").

Forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q. Except in the normal course of our public disclosure obligations, we expressly disclaim any obligation to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based.

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## PART I—FINANCIAL INFORMATION

## Item 1. Financial Statements.

## Uniti Group Inc. Condensed Consolidated Balance Sheets

usands, except par value)		(Unaudited) June 30, 2023	December 31, 2022		
Assets:					
Property, plant and equipment, net	\$	3,895,206	\$	3,754,547	
Cash and cash equivalents		38,145		43,803	
Accounts receivable, net		43,021		42,631	
Goodwill		361,378		361,378	
Intangible assets, net		319,967		334,846	
Straight-line revenue receivable		81,415		68,595	
Operating lease right-of-use assets, net		124,060		88,545	
Other assets		84,695		77,597	
Investment in unconsolidated entities		38,006		38,656	
Deferred income tax assets, net		48,677		40,631	
Total Assets	\$	5,034,570	\$	4,851,229	
Liabilities and Shareholders' Deficit:					
Liabilities:					
Accounts payable, accrued expenses and other liabilities	\$	135,378	\$	122,195	
Settlement payable (Note 13)		207,863		251,098	
Intangible liabilities, net		161,745		167,092	
Accrued interest payable		156,558		121,316	
Deferred revenue		1,213,633		1,190,041	
Dividends payable		69		2	
Operating lease liabilities		82,151		66,356	
Finance lease obligations		15,881		15,520	
Notes and other debt, net		5,392,536		5,188,815	
Total liabilities		7,365,814		7,122,435	
Commitments and contingencies (Note 13)					
Shareholders' Deficit:					
Preferred stock, \$0.0001 par value, 50,000 shares authorized; no shares issued and outstanding		_		_	
Common stock, \$0.0001 par value, 500,000 shares authorized; issued and outstanding: 236,431 shares at June 30, 2023 and 235,829 at December 31, 2022		24		24	
Additional paid-in capital		1,215,260		1,210,033	
Distributions in excess of accumulated earnings		(3,548,870)		(3,483,634)	
Total Uniti shareholders' deficit		(2,333,586)		(2,273,577)	
Noncontrolling interests:					
Operating partnership units		2,092		2,121	
Cumulative non-voting convertible preferred stock, \$0.01 par value, 6 shares authorized, 3 issued and outstanding		250		250	
Total shareholders' deficit		(2,331,244)		(2,271,206)	
Total Liabilities and Shareholders' Deficit	\$	5,034,570	\$	4,851,229	

# Uniti Group Inc. Condensed Consolidated Statements of Income (unaudited)

		Three Months Ended June 30,			Six Months Ended June 30,				
(Thousands, except per share data)		2023		2022	2023		_	2022	
Revenues:									
Uniti Leasing	\$	212,453	\$	205,614	\$	423,261	\$	410,255	
Uniti Fiber		71,245		78,361		150,259		151,754	
Total revenues		283,698		283,975		573,520		562,009	
Costs and Expenses:									
Interest expense, net		119,689		96,377		268,552		192,549	
Depreciation and amortization		77,267		72,303		154,042		143,760	
General and administrative expense		23,417		25,085		51,850		48,955	
Operating expense (exclusive of depreciation and amortization)		37,418		36,917		72,486		71,893	
Transaction related and other costs		5,576		3,235		8,364		4,949	
Gain on sale of real estate		_		(250)		_		(250)	
Other expense (income), net		(291)		(7,930)		19,888		(8,328)	
Total costs and expenses		263,076		225,737		575,182		453,528	
Income (loss) before income taxes and equity in earnings from									
unconsolidated entities		20,622		58,238		(1,662)		108,481	
Income tax (benefit) expense		(4,357)		4,944		(6,769)		2,873	
Equity in earnings from unconsolidated entities		(659)		(480)		(1,320)		(1,024)	
Net income		25,638		53,774		6,427		106,632	
Net income attributable to noncontrolling interests		12		77		3		205	
Net income attributable to shareholders		25,626		53,697		6,424		106,427	
Participating securities' share in earnings		(322)		(340)		(569)		(671)	
Dividends declared on convertible preferred stock		(5)		(5)		(10)		(10)	
Net income attributable to common shareholders	\$	25,299	\$	53,352	\$	5,845	\$	105,746	
Income per common share:									
Basic	\$	0.11	\$	0.23	\$	0.02	\$	0.45	
Diluted	\$	0.11	\$	0.21	\$		\$	0.42	
Weighted-average number of common shares outstanding:									
Basic		236,429		235,656		236,260		235,352	
	_		_						
Diluted		236,429		267,361		236,260		267,045	

## Uniti Group Inc. Condensed Consolidated Statements of Comprehensive Income (unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,				
(Thousands)		2023		2022		2023		2022	
Net income	\$	25,638	\$	53,774	\$	6,427	\$	106,632	
Other comprehensive income:									
Interest rate swap termination		_		2,829		<u> </u>		5,659	
Other comprehensive income		_		2,829		_		5,659	
Comprehensive income		25,638		56,603		6,427		112,291	
Comprehensive income attributable to noncontrolling interest		12		81		3		216	
Comprehensive income attributable to shareholders	\$	25,626	\$	56,522	\$	6,424	\$	112,075	

## Uniti Group Inc. Condensed Consolidated Statements of Shareholders' Deficit

(unaudited)

	For the three months ended June 30,										
(Thousands, except share data)	Preferre	ed Stock	Common	Stock	Additional Paid-in Capital	Accumulated Other Comprehensive Loss	Distributions in Excess of Accumulated Earnings	Noncontrolling Interest - OP Units	Noncontrolling Interest - Non- voting Preferred Shares	Total Shareholders' Deficit	
	Shares	Amount	Shares	Amount							
Balance at March 31, 2022			235,297,990	23	1,220,039	(6,341)	(3,316,781)	10,788	250	(2,092,022)	
Net income	_	_	_	_	_	_	53,697	77	_	53,774	
Other comprehensive income	_	_	_	_	_	2,825	_	4	_	2,829	
Common stock dividends declared (\$0.15 per share)	_	_	_	_	_	_	(35,371)	_	_	(35,371)	
Distributions to noncontrolling interest declared	_	_	_	_	_	_	_	(78)	_	(78)	
Exchange of noncontrolling interest	_	_	86,949	_	4,099	_	_	(8,719)	_	(4,620)	
Payments related to tax withholding for stock-based compensation	_	_	_	_	(2,911)	_	_	_	_	(2,911)	
Stock-based compensation	_	_	314,574	1	3,200	_	_	_	_	3,201	
Balance at June 30, 2022			235,699,513	24	1,224,427	(3,516)	(3,298,455)	2,072	250	(2,075,198)	
Balance at March 31, 2023	_	_	236,427,250	24	1,212,137	_	(3,538,683)	2,097	250	(2,324,175)	
Net income	_	_	_	_	_	_	25,626	12	_	25,638	
Common stock dividends declared (\$0.15 per share)	_	_	_	_	_	_	(35,813)	_	_	(35,813)	
Distributions to noncontrolling interest declared	_	_	_	_	_	_	_	(17)	_	(17)	
Payments related to tax withholding for stock-based compensation	_	_	_	_	(7)	_	_	_	_	(7)	
Stock-based compensation	_	_	3,502	_	3,130	_	_	_	_	3,130	
Issuance of common stock - employee stock purchase plan											

236,430,752

Balance at June 30, 2023

24

1,215,260

(3,548,870)

2,092

250

(2,331,244)

	For the six months ended June 30,									
(Thousands, except share data)	Preferre	ed Stock	Additional Other		Comprehensive	Distributions in Excess of Accumulated Earnings	Noncontrolling Interest - OP Units	Noncontrolling Interest - Non- voting Preferred Shares	Total Shareholders' Deficit	
	Shares	Amount	Shares	Amount						
Balance at December 31, 2021	_	_	234,779,247	23	1,214,830	(9,164)	(3,333,481)	13,893	125	(2,113,774)
Net income	_	_	_	_	_	_	106,427	205	_	106,632
Other comprehensive income	_	_	_	_	_	5,648	_	11	_	5,659
Common stock dividends declared (\$0.15 per share)	_	_	_	_	_	_	(71,276)	_	_	(71,276)
Distributions to noncontrolling interest declared	_	_	_	_	_	_	_	(160)	_	(160)
Cumulative non-voting convertible preferred stock	_	_	_	_	_	_	(125)	_	125	_
Exchange of noncontrolling interest	_	_	244,682	_	7,257	_	_	(11,877)	_	(4,620)
Payments related to tax withholding for stock-based compensation	_	_	_	_	(4,436)	_	_	_	_	(4,436)
Stock-based compensation	_	_	646,260	1	6,512	_	_	_	_	6,513
Issuance of common stock - employee stock purchase plan		_	29,324		264				_	264
Balance at June 30, 2022			235,699,513	24	1,224,427	(3,516)	(3,298,455)	2,072	250	(2,075,198)
		1								
Balance at December 31, 2022	_	_	235,829,485	24	1,210,033	_	(3,483,634)	2,121	250	(2,271,206)
Net income	_	_	_	_	_	_	6,424	3	_	6,427
Common stock dividends declared (\$0.15 per share)	_	_	_	_	_	_	(71,660)	_	_	(71,660)
Distributions to noncontrolling interest declared	_	_	_	_	_	_	_	(32)	_	(32)
Payment for settlement of common stock warrant	_	_	_	_	(56)	_	_	_	_	(56)
Termination of bond hedge option	_	_	_	_	59	_	_	_	_	59
Payments related to tax withholding for stock-based compensation	_	_	_	_	(1,350)	_	_	_	_	(1,350)
Stock-based compensation	_	_	534,363	_	6,260	_	_	_	_	6,260
Issuance of common stock - employee stock purchase plan	_	_	66,904	_	314	_	_	_		314
Balance at June 30, 2023			236,430,752	24	1,215,260		(3,548,870)	2,092	250	(2,331,244)

## Uniti Group Inc. Condensed Consolidated Statements of Cash Flows (unaudited)

(unananta)	Six Mo	Six Months Ended June 30,					
(Thousands)	2023		2022				
Cash flow from operating activities							
Net income	\$ 6,	427 \$	106,632				
Adjustments to reconcile net income to net cash provided by operating activities:							
Depreciation and amortization	154,	.042	143,760				
Amortization of deferred financing costs and debt discount	9,	454	9,015				
Loss on extinguishment of debt, net	31,	187	_				
Interest rate swap termination		—	5,659				
Deferred income taxes	(8,	046)	(7,185)				
Equity in earnings of unconsolidated entities	(1,	320)	(1,024)				
Distributions of cumulative earnings from unconsolidated entities	1,	,969	1,969				
Cash paid for interest rate swap settlement		—	(6,346)				
Straight-line revenues and amortization of below-market lease intangibles	(19,	216)	(21,148)				
Stock-based compensation	6,	,260	6,513				
Gain on sale of unconsolidated entity (see Note 5)		_	(7,923)				
Gain on sale of real estate		—	(250)				
(Gain) loss on asset disposals	(	172)	586				
Accretion of settlement obligation	5,	,776	5,787				
Other		_	(630)				
Changes in assets and liabilities:							
Accounts receivable	(	391)	(7,224)				
Other assets		967	559				
Accounts payable, accrued expenses and other liabilities	12,	894	5,858				
Net cash provided by operating activities	199,	.831	234,608				
Cash flow from investing activities							
Capital expenditures	(247,	269)	(184,039)				
Proceeds from sale of unconsolidated entity (see Note 5)		_	32,527				
Proceeds from sale of real estate, net cash		—	325				
Proceeds from sale of other equipment	1,	169	431				
Net cash used in investing activities	(246,	100)	(150,756)				
Cash flow from financing activities	,						
Repayment of debt	(2,263,	662)	_				
Proceeds from issuance of notes	2,600,	,000	_				
Dividends paid	(71,	594)	(71,771)				
Payments of settlement payable	(49,	011)	_				
Distributions paid to noncontrolling interest		(32)	(186)				
Payment for exchange of noncontrolling interest			(4,620)				
Borrowings under revolving credit facility	245,	,000	105,000				
Payments under revolving credit facility	(347,	000)	(105,000)				
Finance lease payments	(	799)	(601)				
Payments for financing costs	(26,	955)	_				
Payment for settlement of common stock warrant		(56)	_				
Termination of bond hedge option		59	_				
Costs related to the early repayment of debt	(44,	303)	_				

Employee stock purchase program	314	264
Payments related to tax withholding for stock-based compensation	(1,350)	(4,436)
Net cash provided by (used in) financing activities	40,611	(81,350)
Net (decrease) increase in cash and cash equivalents	(5,658)	2,502
Cash and cash equivalents at beginning of period	43,803	58,903
Cash and cash equivalents at end of period	\$ 38,145	\$ 61,405
Non-cash investing and financing activities:		
Property and equipment acquired but not yet paid	\$ 14,708	\$ 10,739
Tenant capital improvements	78,473	85,389

## Uniti Group Inc. Notes to the Condensed Consolidated Financial Statements (unaudited)

#### Note 1. Organization and Description of Business

Uniti Group Inc. (the "Company," "Uniti," "we," "us," or "our") was incorporated in the state of Maryland on September 4, 2014. We are an independent internally managed real estate investment trust ("REIT") engaged in the acquisition, construction and leasing of mission critical infrastructure in the communications industry. We are principally focused on acquiring and constructing fiber optic, copper and coaxial broadband networks and data centers. We manage our operations focused on our two primary lines of business: Uniti Fiber and Uniti Leasing.

The Company operates through a customary "up-REIT" structure, pursuant to which we hold substantially all of our assets through a partnership, Uniti Group LP, a Delaware limited partnership (the "Operating Partnership") that we control as general partner. The up-REIT structure is intended to facilitate future acquisition opportunities by providing the Company with the ability to use common units of the Operating Partnership as a tax-efficient acquisition currency. As of June 30, 2023, we are the sole general partner of the Operating Partnership and own approximately 99.96% of the partnership interests in the Operating Partnership.

## Note 2. Basis of Presentation and Summary of Significant Accounting Policies

The accompanying Condensed Consolidated Financial Statements include all accounts of the Company and its wholly-owned and/or controlled subsidiaries, including the Operating Partnership. Under the Accounting Standards Codification 810, Consolidation ("ASC 810"), the Operating Partnership is considered a variable interest entity and is consolidated in the Condensed Consolidated Financial Statements of Uniti Group Inc. because the Company is the primary beneficiary. All material intercompany balances and transactions have been eliminated.

ASC 810 provides guidance on the identification of entities for which control is achieved through means other than voting rights ("variable interest entities" or "VIEs") and the determination of which business enterprise, if any, should consolidate the VIEs. Generally, the consideration of whether an entity is a VIE applies when either: (1) the equity investors (if any) lack (i) the ability to make decisions about the entity's activities through voting or similar rights, (ii) the obligation to absorb the expected losses of the entity, or (iii) the right to receive the expected residual returns of the entity; (2) the equity investment at risk is insufficient to finance that entity's activities without additional subordinated financial support; or (3) the equity investors have voting rights that are not proportionate to their economic interests and substantially all of the activities of the entity involve or are conducted on behalf of an investor with a disproportionately small voting interest. The Company consolidates VIEs in which it is considered to be the primary beneficiary. The primary beneficiary is defined as the entity having both of the following characteristics: (1) the power to direct the activities that, when taken together, most significantly impact the VIE's performance; and (2) the obligation to absorb losses and right to receive the returns from the VIE that would be significant to the VIE.

The accompanying Condensed Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information set forth in the Accounting Standards Codification ("ASC"), as published by the Financial Accounting Standards Board (the "FASB"), and with the applicable rules and regulations of the Securities and Exchange Commission (the "SEC"). Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement of results for the interim period have been included. Operating results from any interim period are not necessarily indicative of the results that may be expected for the full fiscal year. The accompanying Condensed Consolidated Financial Statements and related notes should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K filed with the SEC on February 28, 2023, as amended by Amendment No. 1 thereto filed on Form 10-K/A with the SEC on March 29, 2023 (the "Annual Report"). Accordingly, significant accounting policies and other disclosures normally provided have been omitted from the accompanying Condensed Consolidated Financial Statements and related notes since such items are disclosed in our Annual Report.

Concentration of Credit Risks—Prior to September 2020, we were party to a long-term exclusive triple-net lease (the "Master Lease") with Windstream Holdings, Inc. (together with Windstream Holdings II, LLC, its successor in interest, and its subsidiaries, "Windstream") pursuant to which a substantial portion of our real property was leased to Windstream and from which a substantial portion of our leasing revenues were derived. On September 18, 2020, Uniti and Windstream

bifurcated the Master Lease and entered into two structurally similar master leases (collectively, the "Windstream Leases"), which amended and restated the Master Lease in its entirety. The Windstream Leases consist of (a) a master lease (the "ILEC MLA") that governs Uniti owned assets used for Windstream's incumbent local exchange carrier ("ILEC") operations and (b) a master lease (the "CLEC MLA") that governs Uniti owned assets used for Windstream's consumer competitive local exchange carrier ("CLEC") operations. Revenue under the Windstream Leases provided 66.9% and 66.3% of our revenue for the six months ended June 30, 2023 and 2022, respectively. Because a substantial portion of our revenue and cash flows are derived from lease payments by Windstream pursuant to the Windstream Leases, there could be a material adverse impact on our consolidated results of operations, liquidity, financial condition and/or ability to pay dividends and service debt if Windstream were to default under the Windstream Leases or otherwise experiences operating or liquidity difficulties and becomes unable to generate sufficient cash to make payments to us.

We monitor the credit quality of Windstream through numerous methods, including by (i) reviewing credit ratings of Windstream by nationally recognized credit agencies, (ii) reviewing the financial statements of Windstream that are required to be delivered to us pursuant to the Windstream Leases, (iii) monitoring news reports regarding Windstream and its business, (iv) conducting research to ascertain industry trends potentially affecting Windstream, (v) monitoring Windstream's compliance with the terms of the Windstream Leases and (vi) monitoring the timeliness of its payments under the Windstream Leases.

As of the date of this Quarterly Report on Form 10-Q, Windstream is current on all lease payments. We note that in August 2020, Moody's Investor Service assigned a B3 corporate family rating with a stable outlook to Windstream in connection with its post-emergence exit financing. At the same time, S&P Global Ratings assigned Windstream a B- issuer rating with a stable outlook. Both ratings remain current as of the date of this filing. In order to assist us in our continuing assessment of Windstream's creditworthiness, we periodically receive certain confidential financial information and metrics from Windstream.

## Recently Adopted Accounting Pronouncements

In March 2022, the FASB issued Accounting Standards Update ("ASU") 2022-02, *Financial Instruments—Credit Losses (Topic 326)*: Troubled Debt Restructurings and Vintage Disclosures ("ASU 2022-02"), which eliminates the accounting guidance for troubled debt restructurings and requires the disclosure of current-period gross write-offs of financing receivables and net investment in leases by year of origination. The Company adopted ASU 2022-02 on January 1, 2023, and the adoption had no impact on the Company's consolidated financial statements.

In December 2022, the FASB issued ASU 2022-06, *Reference Rate Reform (Topic 848)*: Deferral of the Sunset Date of Topic 848 ("ASU 2022-06"), which provides additional relief for contract modifications completed after the December 31, 2022 LIBOR sunset date. The amendment allows for a deferral until December 31, 2024. The Company adopted ASU 2022-06 at issuance, and the adoption had no impact on the Company's consolidated financial statements.

## Note 3. Revenues

## Disaggregation of Revenues

The following table presents our revenues disaggregated by revenue stream.

	Three Mo Jun	nths I ie 30,		Six Mo Ju		
(Thousands)	 2023		2022	2023		2022
Revenue disaggregated by revenue stream						
Revenue from contracts with customers						
Uniti Fiber						
Lit backhaul	\$ 19,453	\$	19,937	\$ 38,975	\$	39,375
Enterprise and wholesale	23,410		21,001	45,986		41,936
E-Rate and government	14,145		18,505	28,036		32,782
Other	730		712	1,478		1,373
Uniti Fiber	\$ 57,738	\$	60,155	\$ 114,475	\$	115,466
Uniti Leasing	2,108		1,194	3,274		2,352
Total revenue from contracts with customers	 59,846		61,349	117,749		117,818
Revenue accounted for under leasing guidance						
Uniti Leasing	210,345		204,420	419,987		407,903
Uniti Fiber	13,507		18,206	35,784		36,288
Total revenue accounted for under leasing guidance	223,852		222,626	455,771		444,191
Total revenue	\$ 283,698	\$	283,975	\$ 573,520	\$	562,009

At June 30, 2023 and December 31, 2022, lease receivables were \$22.9 million and \$26.2 million, respectively, and receivables from contracts with customers were \$16.0 million and \$16.1 million, respectively.

## Contract Assets (Unbilled Revenue) and Liabilities (Deferred Revenue)

Contract assets primarily consist of unbilled construction revenue where we are utilizing our costs incurred as the measure of progress of satisfying our performance obligation. Contract assets are reported within accounts receivable, net on our Condensed Consolidated Balance Sheets. When the contract price is invoiced, the related unbilled receivable is reclassified to trade accounts receivable, where the balance will be settled upon the collection of the invoiced amount. Contract liabilities are generally comprised of upfront fees charged to the customer for the cost of establishing the necessary components of the Company's network prior to the commencement of use by the customer. Fees charged to customers for the recurring use of the Company's network are recognized during the related periods of service. Upfront fees that are billed in advance of providing services are deferred until such time the customer accepts the Company's network and then are recognized as service revenues ratably over a period in which substantive services required under the revenue arrangement are expected to be performed, which is the initial term of the arrangement. During the three and six months ended June 30, 2023, we recognized revenues of \$2.0 million and \$2.6 million which was included in the December 31, 2022 contract liabilities balance.

The following table provides information about contract assets and contract liabilities accounted for under ASC 606.

(Thousands)	(	Contract Assets	C	ontract Liabilities
Balance at December 31, 2022	\$	173	\$	8,699
Balance at June 30, 2023	\$	9	\$	11,634

## Transaction Price Allocated to Remaining Performance Obligations

Performance obligations within contracts to stand ready to provide services are typically satisfied over time or as those services are provided. Contract liabilities primarily relate to deferred revenue from upfront customer payments. The deferred revenue is recognized, and the liability reduced, over the contract term as the Company completes the performance obligation. As of June 30, 2023, our future revenues (i.e., transaction price related to remaining performance obligations) under contract accounted for under ASC 606 totaled \$534.5 million, of which \$466.1 million is related to contracts that are currently being invoiced and have an average remaining contract term of 2.3 years, while \$68.4 million represents our backlog for sales bookings which have yet to be installed and have an average contract term of 5.2 years. We do not disclose the value of unsatisfied performance obligations for contracts that have an original expected duration of one year or less.

#### Note 4. Leases

## Lessor Accounting

We lease communications towers, ground space, colocation space and dark fiber to tenants under operating leases. Our leases have initial lease terms ranging from less than one year to 35 years, most of which include options to extend or renew the leases for less than one year to 20 years (based on the satisfaction of certain conditions as defined in the lease agreements), and some of which may include options to terminate the leases within one to six months. Certain lease agreements contain provisions for future rent increases. Payments due under the lease contracts include fixed payments plus, for some of our leases, variable payments.

The components of lease income for the three and six months ended June 30, 2023 and 2022, respectively, are as follows:

	Three Months Ended June 30,				Six Months E	x Months Ended June 30,			
(Thousands)	2023		2022		2023		2022		
Lease income - operating leases	\$ 223,852	\$	222,626	\$	455,771	\$	444,191		

Lease payments to be received under non-cancellable operating leases where we are the lessor for the remainder of the lease terms as of June 30, 2023 are as follows:

(Thousands)	June 30, 2023 <sup>(1)</sup>
2023	\$ 391,429
2024	802,346
2025	807,463
2026	809,009
2027	809,987
Thereafter	2,340,773
Total lease receivables	\$ 5,961,007

<sup>(1)</sup> Total future minimum lease payments to be received include \$5.0 billion relating to the Windstream Leases.

The underlying assets under operating leases where we are the lessor are summarized as follows:

(Thousands)	June 30, 2023		1	December 31, 2022
Land	\$	26,549	\$	26,549
Building and improvements		346,780		346,093
Poles		304,428		296,941
Fiber		3,724,401		3,529,835
Equipment		437		437
Copper		3,970,781		3,964,439
Conduit		89,963		89,963
Tower assets		1,397		1,397
Finance lease assets		10,434		28,126
Other assets		2,615		10,434
		8,477,785		8,294,214
Less: accumulated depreciation		(5,616,771)		(5,542,726)
Underlying assets under operating leases, net	\$	2,861,014	\$	2,751,488

Depreciation expense for the underlying assets under operating leases where we are the lessor for the three and six months ended June 30, 2023 and 2022, respectively, is summarized as follows:

	Three Months	Ended	d June 30,	Six Months E	nded .	June 30,
(Thousands)	2023		2022	 2023		2022
Depreciation expense for underlying assets under operating leases	\$ 45,639	\$	43,544	\$ 90,845	\$	86,731

## Lessee Accounting

We have commitments under operating leases for communications towers, ground space, colocation space, dark fiber and buildings. We also have finance leases for dark fiber and automobiles. Our leases have initial lease terms ranging from less than one year to 30 years, most of which include options to extend or renew the leases for less than one year to 20 years, and some of which may include options to terminate the leases within one to six months. Certain lease agreements contain provisions for future rent increases. Payments due under the lease contracts include fixed payments plus, for some of our leases, variable payments.

As of June 30, 2023, we have short term lease commitments amounting to approximately \$3.25 million.

Future lease payments under non-cancellable leases as of June 30, 2023 are as follows:

(Thousands)	Operating Leases		Finance Leases	
2023	\$ 8,644	\$	1,416	
2024	17,364		2,642	
2025	14,542		2,588	
2026	11,250	1	2,589	
2027	8,619	1	2,471	
Thereafter	100,324		12,639	
Total undiscounted lease payments	\$ 160,743	\$	24,345	
Less: imputed interest	(78,592	)	(8,464)	
Total lease liabilities	\$ 82,151	\$	15,881	

## Note 5. Investments in Unconsolidated Entities

## Fiber Holdings

BB Fiber Holdings LLC ("Fiber Holdings") was primarily established to develop fiber networks as real estate property for long-term investment. On July 1, 2020, the Company completed the sale of an ownership stake in the entity that controls the Company's Midwest fiber network assets (the "Propco"). Fiber Holdings has a 47.5% ownership in the Propco that is under a long-term, triple net lease with our joint venture partner. Our ownership interest in Fiber Holdings represents approximately a 20% economic interest in the Propco. The Company's current investment and maximum exposure to loss as a result of its involvement with Fiber Holdings, an equity method unconsolidated entity, was approximately \$38.0 million as of June 30, 2023. The Company has not provided financial support to Fiber Holdings.

## Harmoni

On June 21, 2022, the Company completed the sale of its investment in Harmoni Towers LP to Palistar Communications Infrastructure GP LLC, our partner in the investment, for total cash consideration of \$32.5 million. As a result of the transaction, during the second quarter of 2022 we recorded a pretax gain of \$7.9 million within other expense (income), net and \$6.7 million of income tax expense within our Consolidated Statements of Income.

## **Note 6. Fair Value of Financial Instruments**

FASB ASC 820, *Fair Value Measurements*, establishes a hierarchy of valuation techniques based on the observability of inputs utilized in measuring assets and liabilities at fair values. This hierarchy establishes market-based or observable inputs as the preferred source of values, followed by valuation models using management assumptions in the absence of market inputs. The three levels of the hierarchy are as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity can access at the assessment date;
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- *Level 3* Unobservable inputs for the asset or liability.

Our financial instruments consist of cash and cash equivalents, accounts and other receivables, our outstanding notes and other debt, settlement payable, interest and dividends payable.

The following table summarizes the fair value of our financial instruments at June 30, 2023 and December 31, 2022:

(Thousands)	Total	 Quoted Prices in Active Markets (Level 1)	F	Prices with Other Observable Inputs (Level 2)	Prices with Unobservable Inputs (Level 3)
At June 30, 2023					
Liabilities					
Senior secured notes - 10.50%, due February 15, 2028	\$ 2,592,304	\$ _	\$	2,592,304	\$ _
Senior secured notes - 4.75%, due April 15, 2028	473,089	_		473,089	_
Exchangeable senior notes - 4.00%, due June 15, 2024	119,449	_		119,449	_
Convertible senior notes - 7.50% due December 1, 2027	263,366	_		263,366	_
Senior unsecured notes - 6.50%, due February 15, 2029	774,370	_		774,370	_
Senior unsecured notes - 6.00%, due January 15, 2030	472,948	_		472,948	_
Senior secured revolving credit facility, variable rate, due December 10, 2024	85,991	_		85,991	_
Settlement payable	195,050	_		195,050	_
Total	\$ 4,976,567	\$ _	\$	4,976,567	\$ _

(Thousands)	Total		Quoted Prices in Active Markets (Level 1)		Prices with Other Observable Inputs (Level 2)		Prices with Unobservable Inputs (Level 3)
At December 31, 2022							
Liabilities							
Senior secured notes - 7.875%, due February 15, 2025	\$ 2,208,319	\$	_	\$	2,208,319	\$	_
Senior secured notes - 4.75%, due April 15, 2028	469,740		_		469,740		_
Exchangeable senior notes - 4.00%, due June 15, 2024	127,024		_		127,024		_
Senior unsecured notes - 6.50%, due February 15, 2029	759,917		_		759,917		_
Senior unsecured notes - 6.00%, due January 15, 2030	467,401		_		467,401		_
Convertible senior notes - 7.50%, due December 1, 2027	297,765		_		297,765		_
Senior secured revolving credit facility, variable rate, due December 10, 2024	187,981		_		187,981		_
Settlement payable	232,350		_		232,350		_
Total	\$ 4,750,497	\$	_	\$	4,750,497	\$	_

The carrying value of cash and cash equivalents, accounts and other receivables, and accounts, interest and dividends payable approximate fair values due to the short-term nature of these financial instruments.

The total principal balance of our outstanding notes and other debt was \$5.50 billion at June 30, 2023, with a fair value of \$4.78 billion. The estimated fair value of our outstanding notes and other debt was based on available external pricing data and current market rates for similar debt instruments, among other factors, which are classified as Level 2 inputs within the fair value hierarchy.

Uniti is required to make \$490.1 million of cash payments to Windstream in equal installments over 20 consecutive quarters beginning October 2020 (the "Settlement Payable"). See Note 13. The Settlement Payable was initially recorded at fair value, using the present value of future cash flows. The future cash flows are discounted using discount rate inputs based on observable market data. Accordingly, we classify inputs used as Level 2 in the fair value hierarchy. As of June 30, 2023, the remaining Settlement Payable is \$207.9 million and is reported on our Condensed Consolidated Balance Sheets. There have been no changes in the valuation methodologies used since the initial recording.

## Note 7. Property, Plant and Equipment

The carrying value of property, plant and equipment is as follows:

(Thousands)	Depreciable Lives	June 30, 2023	December 31, 2022
Land	Indefinite	\$ 29,803	\$ 28,845
Building and improvements	3 - 40 years	364,062	363,077
Poles	30 years	304,428	296,941
Fiber	30 years	4,658,173	4,434,506
Equipment	5 - 7 years	439,800	399,473
Copper	20 years	3,970,781	3,964,439
Conduit	30 years	89,963	89,963
Tower assets	20 years	4,415	5,619
Finance lease assets	(1)	49,174	73,487
Other assets	15 - 20 years	10,437	10,436
Corporate assets	3 - 7 years	15,412	14,883
Construction in progress	(1)	 56,372	46,508
		9,992,820	9,728,177
Less accumulated depreciation		(6,097,614)	(5,973,630)
Net property, plant and equipment		\$ 3,895,206	\$ 3,754,547

<sup>(1)</sup> See our Annual Report for property, plant and equipment accounting policies.

Depreciation expense for the three and six months ended June 30, 2023 was \$69.8 million and \$139.2 million, respectively. Depreciation expense for the three and six months ended June 30, 2022 was \$64.9 million and \$128.9 million, respectively.

## **Note 8. Derivative Instruments and Hedging Activities**

## Exchangeable Notes Hedge Transactions

On June 25, 2019, concurrently with the pricing of the 4.00% Exchangeable Notes due June 15, 2024 (the "Exchangeable Notes"), and on June 27, 2019, concurrently with the exercise by the initial purchasers involved in the offering of the Exchangeable Notes (the "Initial Purchasers") of their option to purchase additional Exchangeable Notes, Uniti Fiber Holdings Inc., the issuer of the Exchangeable Notes, entered into exchangeable note hedge transactions with respect to the Company's common stock (the "Note Hedge Transactions") with certain of the Initial Purchasers or their respective affiliates (collectively, the "Counterparties"). The Note Hedge Transactions cover, subject to anti-dilution adjustments substantially similar to those applicable to the Exchangeable Notes, the same number of shares of the Company's common stock that initially underlie the Exchangeable Notes in the aggregate and are exercisable upon exchange of the Exchangeable Notes. The Note Hedge Transactions have an initial strike price that corresponds to the initial exchange price of the Exchangeable Notes, subject to anti-dilution adjustments substantially similar to those applicable to the Exchangeable Notes. The Note Hedge Transactions will expire upon the maturity of the Exchangeable Notes, if not earlier exercised. The Note Hedge Transactions are intended to reduce potential dilution to the Company's common stock upon any exchange of the Exchangeable Notes and/or offset any cash payments Uniti Fiber is required to make in excess of the principal amount of exchanged Exchangeable Notes, as the case may be, in the event that the market value per share of the Company's common stock, as measured under the Note Hedge Transactions, at the time of exercise is greater than the strike price of the Note Hedge Transactions.

The Note Hedge Transactions are separate transactions, entered into by Uniti Fiber Holdings Inc. with the Counterparties, and are not part of the terms of the Exchangeable Notes. Holders of the Exchangeable Notes will not have any rights with respect to the Note Hedge Transactions. The Note Hedge Transactions meet certain accounting criteria under GAAP, are recorded in additional paid-in capital on our Condensed Consolidated Balance Sheets and are not accounted for as derivatives that are remeasured each reporting period.

## **Warrant Transactions**

On June 25, 2019, concurrently with the pricing of the Exchangeable Notes, and on June 27, 2019 concurrently with the exercise by the Initial Purchasers of their option to purchase additional Exchangeable Notes, the Company entered into warrant transactions to sell to the Counterparties warrants (the "Warrants") to acquire, subject to anti-dilution adjustments, up to approximately 27.8 million shares of the Company's common stock in the aggregate at an exercise price of approximately \$16.42 per share. The initial maximum number of shares of the Company's common stock that could be issued pursuant to the Warrants was approximately 55.5 million. The maximum number of shares of the Company's common stock that could be issued pursuant to the Warrants has subsequently decreased due to the partial unwind agreements that the Company entered into with the Counterparties in connection with each repurchase of Exchangeable Notes. The Company offered and sold the Warrants in reliance on the exemption from registration provided by Section 4(a)(2) of the Securities Act of 1933, as amended. If the market value per share of the Company's common stock, as measured under the Warrants, at the time of exercise exceeds the strike price of the Warrants, the Warrants will have a dilutive effect on the Company's common stock unless, subject to the terms of the Warrants, the Company elects to cash settle the Warrants. The Warrants will expire over a period beginning in September 2024.

The Warrants are separate transactions, entered into by the Company with the Counterparties, and are not part of the terms of the Exchangeable Notes. Holders of the Exchangeable Notes will not have any rights with respect to the Warrants. The Warrants meet certain accounting criteria under GAAP, are recorded in additional paid-in capital on our Condensed Consolidated Balance Sheets and are not accounted for as derivatives that are remeasured each reporting period.

## Note 9. Goodwill and Intangible Assets and Liabilities

Changes in the carrying value of goodwill occurring during the six months ended June 30, 2023 are as follows:

(Thousands)	Uniti Fiber	Total
Goodwill at December 31, 2022	\$ 672,878	\$ 672,878
Accumulated impairment charges as of December 31, 2022	(311,500)	(311,500)
Balance at December 31, 2022	\$ 361,378	\$ 361,378
Goodwill at June 30, 2023	\$ 672,878	\$ 672,878
Accumulated impairment charges as of June 30, 2023	(311,500)	(311,500)
Balance at June 30, 2023	\$ 361,378	\$ 361,378

Changes in the carrying value of intangible assets and liabilities occurring during the six months ended June 30, 2023 are as follows:

(Thousands)		June 30, 2023					December 31, 2022			
		Original Cost		Accumulated Amortization		Original Cost		Accumulated Amortization		
Finite life intangible assets:										
Customer lists	\$	416,104	\$	(140,149)	\$	416,104	\$	(128,728)		
Contracts		52,536		(18,059)		52,536		(14,776)		
Underlying Rights		10,497		(962)		10,497		(787)		
Total intangible assets	\$	479,137			\$	479,137				
Less: accumulated amortization		(159,170)				(144,291)				
Total intangible assets, net	\$	319,967			\$	334,846				
	<u> </u>									
Finite life intangible liabilities:										
Below-market leases	\$	191,154		(29,409)	\$	191,154		(24,062)		
Finite life intangible liabilities:										
Below-market leases	\$	191,154			\$	191,154				
Less: accumulated amortization		(29,409)				(24,062)				
Total intangible liabilities, net	\$	161,745			\$	167,092				

As of June 30, 2023, the remaining weighted average amortization period of the Company's intangible assets was 13.8 years.

Amortization expense for the three and six months ended June 30, 2023 was \$7.4 million and \$14.8 million, respectively. Amortization expense for the three and six months ended June 30, 2022 was \$7.4 million and \$14.8 million, respectively. Amortization expense is estimated to be \$29.8 million for the full year of 2023, \$29.7 million in 2024, \$29.7 million in 2025, \$29.7 million for 2027.

We recognize the amortization of below-market leases in revenue. Revenue related to the amortization of the below-market leases for the three and six months ended June 30, 2023 was \$2.6 million and \$5.3 million. Revenue related to the amortization of the below-market leases for the three and six months ended June 30, 2022, was \$2.6 million and \$5.3 million. As of June 30, 2023, the remaining weighted average amortization period of the Company's intangible liabilities was 16.5 years. Revenue due to the amortization of the below-market leases is estimated to be \$10.7 million for the full year of 2023, \$10.7 million in 2024, \$10.7 million in 2025, \$10.7 million in 2026, and \$10.7 million in 2027.

## **Note 10. Notes and Other Debt**

All debt, including the senior secured credit facility and notes described below, are obligations of the Operating Partnership and/or certain of its subsidiaries as discussed below. The Company is, however, a guarantor of such debt.

Notes and other debt are as follows:

(Thousands)	Ju	ne 30, 2023	December 31, 2022		
Principal amount	\$	5,495,442	\$	5,262,373	
Less unamortized discount, premium and debt issuance costs		(102,906)		(73,558)	
Notes and other debt less unamortized discount, premium and debt issuance costs	\$	5,392,536	\$	5,188,815	

Notes and other debt at June 30, 2023 and December 31, 2022 consisted of the following:

	 June 3	0, 2023	December 31, 2022			
(Thousands)	Principal	Unamortized Discount, Premium and Debt Issuance Costs	Principal	Unamortized Discount, Premium and Debt Issuance Costs		
Senior secured notes - 7.875% due February 15, 2025 (discount is based on imputed interest rate of 8.38%)	\$ _	\$ —	\$ 2,250,000	\$ (22,239)		
Senior secured notes - 10.50% due February 15, 2028 (discount is based on imputed interest rate of 11.06%)	2,600,000	(52,834)	_	_		
Senior secured notes - 4.75%, due April 15, 2028 (discount is based on imputed interest rate of 5.04%)	570,000	(7,015)	570,000	(7,654)		
Exchangeable senior notes - 4.00%, due June 15, 2024 (discount is based on imputed interest rate of 4.77%)	122,942	(883)	137,873	(1,501)		
Convertible senior notes - 7.50%, due December 1, 2027 (discount is based on imputed interest rate of 8.29%)	306,500	(8,947)	306,500	(9,768)		
Senior unsecured notes - 6.00% due January 15, 2030 (discount is based on imputed interest rate of 6.27%)	700,000	(9,931)	700,000	(10,535)		
Senior unsecured notes - 6.50%, due February 15, 2029 (discount is based on imputed interest rate of 6.83%)	1,110,000	(17,024)	1,110,000	(18,245)		
Senior secured revolving credit facility, variable rate, due December 10, 2024	86,000	(6,272)	188,000	(3,616)		
Total	\$ 5,495,442	\$ (102,906)	\$ 5,262,373	\$ (73,558)		

At June 30, 2023, notes and other debt included the following: (i) \$86.0 million under the Revolving Credit Facility (as defined below) pursuant to that certain credit agreement, dated as of April 24, 2015, by and among the Operating Partnership, Uniti Group Finance 2019 Inc. and CSL Capital, LLC (hereinafter, the "Borrowers"), the guarantors party thereto, Bank of America, N.A., as administrative agent, collateral agent, swing line lender and an L/C issuer and certain other lenders named therein (the "Credit Agreement"); (ii) \$2.6 billion aggregate principal amount of 10.50% Senior Secured Notes due February 15, 2028 (the "February 2028 Secured Notes"); (iii) \$570.0 million aggregate principal amount of 4.75% Senior Secured Notes due April 15, 2028 (the "April 2028 Secured Notes"); (iv) \$1.1 billion aggregate principal amount of 6.50% Senior Unsecured Notes due February 15, 2029 (the "2029 Notes"); (v) \$122.9 million aggregate principal amount of 6.00% Senior Unsecured Notes due January 15, 2030 (the "2030 Notes"); and (vii) \$306.5 million aggregate principal amount of 7.50% Convertible Senior Notes due December 1, 2027 (the "Convertible 2027 Notes" and, together with the February 2028 Secured Notes, April 2028 Secured Notes, 2029 Notes, 2030 Notes and the Exchangeable Notes, the "Notes"). The terms of the Notes are as described in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

## Credit Agreement

On March 24, 2023, the Borrowers, each a subsidiary of Uniti Group Inc., entered into Amendment No. 8 (the "Amendment") to the Credit Agreement.

Following the receipt of certain routine regulatory approvals on July 25, 2023, the Amendment extended the maturity of the \$500 million revolving credit facility to September 24, 2027 (the "Revolving Credit Facility"). The Amendment also transitioned the Revolving Credit Facility from LIBOR to Term SOFR, and in connection with that change, set the credit spread adjustment to ten basis points for all interest periods. All obligations under the Credit Agreement are guaranteed by (i) the Company and (ii) certain of the Operating Partnership's subsidiaries (the "Subsidiary Guarantors") and are secured by substantially all of the assets of the Borrowers and the Subsidiary Guarantors.

The Borrowers are subject to customary covenants under the Credit Agreement, including an obligation to maintain a consolidated secured leverage ratio, as defined in the Credit Agreement, not to exceed 5.00 to 1.00. We are permitted, subject to customary conditions, to incur other indebtedness, so long as, on a pro forma basis after giving effect to any such indebtedness, our consolidated total leverage ratio, as defined in the Credit Agreement, does not exceed 6.50 to 1.00 and, if such debt is secured, our consolidated secured leverage ratio, as defined in the Credit Agreement, does not exceed 4.00 to 1.00. In addition, the Credit Agreement contains customary events of default, including a cross default provision whereby the failure of the Borrowers or certain of their subsidiaries to make payments under other debt obligations, or the occurrence of certain events affecting those other borrowing arrangements, could trigger an obligation to repay any amounts outstanding under the Credit Agreement. In particular, a repayment obligation could be triggered if (i) the Borrowers or certain of their subsidiaries fail to make a payment when due of any principal or interest on any other indebtedness aggregating \$75.0 million or more, or (ii) an event occurs that causes, or would permit the holders of any other indebtedness aggregating \$75.0 million or more to cause, such indebtedness to become due prior to its stated maturity. As of June 30, 2023, the Borrowers were in compliance with all of the covenants under the Credit Agreement.

A termination of either Windstream Lease would result in an "event of default" under the Credit Agreement if a replacement lease is not entered into within ninety (90) calendar days and we do not maintain pro forma compliance with a consolidated secured leverage ratio, as defined in the Credit Agreement, of 5.00 to 1.00.

Borrowings under the Revolving Credit Facility bear interest at a rate equal to either a base rate plus an applicable margin ranging from 2.75% to 3.50% or a Term SOFR rate plus an applicable margin ranging from 3.75% to 4.50% in each case, calculated in a customary manner and determined based on our consolidated secured leverage ratio. We are required to pay a quarterly commitment fee under the Revolving Credit Facility equal to 0.50% of the average amount of unused commitments during the applicable quarter (subject to a step-down to 0.40% per annum of the average amount of unused commitments during the applicable quarter upon achievement of a consolidated secured leverage ratio not to exceed a certain level), as well as quarterly letter of credit fees equal to the product of (A) the applicable margin with respect to Term SOFR borrowings and (B) the average amount available to be drawn under outstanding letters of credit during such quarter.

## Secured Notes

On February 14, 2023, the Operating Partnership, CSL Capital, LLC, Uniti Group Finance 2019 Inc. and Uniti Fiber Holdings Inc. (collectively, the "Issuers") issued \$2.6 billion aggregate principal amount of the February 2028 Secured Notes. The Issuers used the net proceeds from the offering to fund the redemption in full of the Issuers' outstanding 7.875% senior secured notes due 2025 (the "2025 Secured Notes"), to repay outstanding borrowings under the Revolving Credit Facility and to pay any related premiums, fees and expenses in connection with the foregoing. On February 14, 2023, the Issuers deposited the full redemption price for the 2025 Secured Notes with the trustee and satisfied and discharged their respective obligations with respect to the indenture governing the 2025 Secured Notes at such time. During the first quarter of 2023, we recorded \$32.3 million of loss on the extinguishment of the 2025 Secured Notes within interest expense, net on the Condensed Consolidated Statements of Income, which included \$10.3 million of non-cash interest expense for the write off of the unamortized discount and deferred financing costs and \$22.0 million of cash interest expense for the redemption premium.

The February 2028 Secured Notes were issued at an issue price of 100% of their principal amount pursuant to an indenture, dated as of February 14, 2023 (the "February 2028 Secured Notes Indenture"), among the Issuers, the guarantors named therein (collectively, the "Guarantors") and Deutsche Bank Trust Company Americas, as trustee and as collateral agent. The February 2028 Secured Notes mature on February 15, 2028 and bear interest at a rate of 10.50% per year. Interest on the February 2028 Secured Notes is payable on March 15 and September 15 of each year, beginning on September 15, 2023.

The Issuers may redeem the February 2028 Secured Notes, in whole or in part, at any time prior to September 15, 2025 at a redemption price equal to 100% of the principal amount of the February 2028 Secured Notes redeemed plus accrued and unpaid interest thereon, if any, to, but not including, the redemption date, plus an applicable "make whole" premium described in the February 2028 Secured Notes Indenture.

Thereafter, the Issuers may redeem the February 2028 Secured Notes in whole or in part, at the redemption prices set forth in the February 2028 Secured Notes Indenture. In addition, prior to February 15, 2025, the Issuers may, on one or more occasions, redeem up to 10% of the aggregate principal amount of the February 2028 Secured Notes in any twelve month period at a redemption price equal to 103% of the principal amount thereof plus accrued and unpaid interest thereon, if any, to, but not including, the applicable redemption date. Notwithstanding the foregoing, the Issuers may not use the proceeds

of any offering of Additional Notes (as defined in the February 2028 Secured Notes Indenture) with a price to investors equal to or in excess of 103% to finance any such optional redemption. Further, at any time on or prior to September 15, 2025, up to 40% of the aggregate principal amount of the February 2028 Secured Notes may be redeemed with the net cash proceeds of certain equity offerings at a redemption price of 110.50% of the principal amount plus accrued and unpaid interest, if any, to, but not including, the applicable redemption date; provided that at least 60% of aggregate principal amount of the originally issued February 2028 Secured Notes remains outstanding. If certain changes of control of the Operating Partnership occur, holders of the February 2028 Secured Notes will have the right to require the Issuers to offer to repurchase their Notes at 101% of their principal amount plus accrued and unpaid interest, if any, to, but not including, the repurchase date.

The February 2028 Secured Notes are fully and unconditionally guaranteed, jointly and severally, on a senior unsecured basis by the Company and on a senior secured basis by each of the Operating Partnership's existing and future domestic restricted subsidiaries (other than the Issuers) that guarantees indebtedness under the Company's senior secured credit facilities and existing secured notes (the "Subsidiary Guarantors"). In addition, the Issuers will use commercially reasonable efforts to obtain necessary regulatory approval to allow certain non-guarantor subsidiaries of the Company to guarantee the February 2028 Secured Notes, including by making filings to obtain such approval within 60 days of the issuance of the February 2028 Secured Notes. The guarantees are subject to release under specified circumstances, including certain circumstances in which such guarantees may be automatically released without the consent of the holders of the February 2028 Secured Notes.

The February 2028 Secured Notes and the related guarantees are the Issuers' and the Subsidiary Guarantors' senior secured obligations and rank equal in right of payment with all of the Issuers' and the Subsidiary Guarantors' existing and future unsubordinated obligations; effectively senior to all unsecured indebtedness of the Issuers and the Subsidiary Guarantors, including the Company's existing senior unsecured notes, to the extent of the value of the collateral securing the February 2028 Secured Notes; effectively equal with all of the Issuers' and the Subsidiary Guarantors' existing and future indebtedness that is secured by first-priority liens on the collateral (including indebtedness under the Company's senior secured credit facilities and existing secured notes); senior in right of payment to any of the Issuers' and Subsidiary Guarantors' subordinated indebtedness; and structurally subordinated to all existing and future liabilities (including trade payables) of the Company's subsidiaries (other than the Issuers) that do not guarantee the February 2028 Secured Notes.

The February 2028 Secured Notes Indenture contains customary high yield covenants limiting the ability of the Operating Partnership and its restricted subsidiaries to: incur or guarantee additional indebtedness; incur or guarantee secured indebtedness; pay dividends or distributions on, or redeem or repurchase, capital stock; make certain investments or other restricted payments; sell assets; transfer material intellectual property to unrestricted subsidiaries; enter into transactions with affiliates; merge or consolidate or sell all or substantially all of their assets; and create restrictions on the ability of the Issuers and their restricted subsidiaries to pay dividends or other amounts to the Issuers. These covenants are subject to a number of important and significant limitations, qualifications and exceptions. The February 2028 Secured Notes Indenture also contains customary events of default.

## **Exchangeable Notes**

On March 21, 2023, the Company repurchased approximately \$15.0 million of the Exchangeable Notes for total cash consideration of \$13.7 million. During the first quarter of 2023, we recorded \$1.1 million of gain on extinguishment of debt, net within interest expense on our Condensed Consolidated Statements of Income, which included \$0.1 million of non-cash interest expense for the write off of the unamortized discount and deferred financing costs. In connection with these repurchases, the Company entered into partial unwind agreements with the Counterparties to unwind a portion of the Note Hedge Transactions and the Warrants described above (see Note 8).

## **Deferred Financing Cost**

Deferred financing costs were incurred in connection with the issuance of the Notes and the Revolving Credit Facility. These costs are amortized using the effective interest method over the term of the related indebtedness and are included in interest expense in our Condensed Consolidated Statements of Income. For the three and six months ended June 30, 2023, we recognized \$4.4 million and \$9.2 million, respectively, of non-cash interest expense related to the amortization of deferred financing costs. For the three and six months ended June 30, 2022, we recognized \$4.3 million and \$8.6 million, respectively, of non-cash interest expense related to the amortization of deferred financing costs.

## Note 11. Earnings Per Share

Our time-based restricted stock awards are considered participating securities as they receive non-forfeitable rights to dividends at the same rate as common stock. As participating securities, we included these instruments in the computation of earnings per share under the two-class method described in FASB ASC 260, *Earnings per Share* ("ASC 260").

We also have outstanding performance-based restricted stock units that contain forfeitable rights to receive dividends. Therefore, the awards are considered non-participating restrictive shares and are not dilutive under the two-class method until performance conditions are met.

The dilutive effect of the Exchangeable Notes and the Convertible 2027 Notes is calculated by using the "if-converted" method. This assumes an add-back of interest, net of income taxes, to net income attributable to shareholders as if the securities were converted at the beginning of the reporting period (or at time of issuance, if later) and the resulting common shares included in number of weighted average shares. The dilutive effect of the Warrants (see Note 8) is calculated using the treasury-stock method. During the three and six months ended June 30, 2023 and 2022, the Warrants were excluded from diluted shares outstanding because the exercise price exceeded the average market price of our common stock for the reporting period.

The following sets forth the computation of basic and diluted earnings per share under the two-class method:

	Three Months Ended June 30,					Six Months Ended June 30,			
(Thousands, except per share data)		2023		2022		2023		2022	
Basic earnings per share:									
Numerator:									
Net income attributable to shareholders	\$	25,626	\$	53,697	\$	6,424	\$	106,427	
Less: Income allocated to participating securities		(322)		(340)		(569)		(671)	
Dividends declared on convertible preferred stock		(5)		(5)		(10)		(10)	
Net income attributable to common shares	\$	25,299	\$	53,352	\$	5,845	\$	105,746	
Denominator:									
Basic weighted-average common shares outstanding		236,429		235,656		236,260		235,352	
Basic earnings per common share		0.11		0.23		0.02		0.45	
(Thousands, except per share data)	Three Months Ended June 30,				Six Months Ended June 30 2023 20			June 30, 2022	
Diluted earnings per share:									
Numerator:									
Net income attributable to shareholders	\$	25,626	\$	53,697	\$	6,424	\$	106,427	
Less: Income allocated to participating securities		(322)		(340)		(569)		(671)	
Dividends declared on convertible preferred stock		(5)		(5)		(10)		(10)	
Impact on if-converted dilutive securities				3,000				5,994	
Net income attributable to common shares	\$	25,299	\$	56,352	\$	5,845	\$	111,740	
Denominator:									
Basic weighted-average common shares outstanding		236,429		235,656		236,260		235,352	
Effect of dilutive non-participating securities		_		359		_		347	
Impact on if-converted dilutive securities				31,346		_		31,346	
Weighted-average shares for dilutive earnings per common share		236,429		267,361		236,260		267,045	
Dilutive earnings per common share	\$	0.11	\$	0.21	\$	0.02	\$	0.42	

For the three and six months ended June 30, 2023, 1,053,189 non-participating securities were excluded from the computation of earnings per share, as their performance conditions have not been met. For the three and six months ended June 30, 2023, we excluded 53,455,231 and 54,082,264 potential common shares related to the Exchangeable Notes and the Convertible Notes, respectively, from the computation of earnings per share, as their effect would have been anti-dilutive.

## **Note 12. Segment Information**

Our management, including our chief executive officer, who is our chief operating decision maker, manages our operations as two reportable segments, in addition to our corporate operations, which include:

<u>Uniti Leasing</u>: Represents the operations of our leasing business, Uniti Leasing, which is engaged in the acquisition and construction of mission-critical communications assets and leasing them to anchor customers on either an exclusive or shared-tenant basis, in addition to the leasing of dark fiber on our existing dark fiber network assets that we either constructed or acquired. While the Leasing segment represents our REIT operations, certain aspects of the Leasing segment are also operated through taxable REIT subsidiaries.

<u>Uniti Fiber</u>: Represents the operations of our fiber business, Uniti Fiber, which is a leading provider of infrastructure solutions, including cell site backhaul and dark fiber, to the telecommunications industry.

*Corporate:* Represents our corporate office and shared service functions. Certain costs and expenses, primarily related to headcount, insurance, professional fees and similar charges, that are directly attributable to operations of our business segments are allocated to the respective segments.

Management evaluates the performance of each segment using Adjusted EBITDA, which is a segment performance measure we define as net income determined in accordance with GAAP, before interest expense, provision for income taxes, depreciation and amortization, stock-based compensation expense and the impact, which may be recurring in nature, of transaction and integration related costs, costs associated with Windstream's bankruptcy, costs associated with litigation claims made against us, costs associated with the implementation of our enterprise resource planning system, executive severance costs, costs related to the settlement with Windstream, amortization of non-cash rights-of-use assets, the write off of unamortized deferred financing costs, costs incurred as a result of the early repayment of debt, including early tender and redemption premiums and costs associated with the termination of related hedging activities, gains or losses on dispositions, changes in the fair value of contingent consideration and financial instruments, and other similar or infrequent items (although we may not have had such charges in the periods presented). Adjusted EBITDA includes adjustments to reflect the Company's share of Adjusted EBITDA from unconsolidated entities. The Company believes that net income, as defined by GAAP, is the most appropriate earnings metric; however, we believe that Adjusted EBITDA serves as a useful supplement to net income because it allows investors, analysts and management to evaluate the performance of our segments in a manner that is comparable period over period. Adjusted EBITDA should not be considered as an alternative to net income as determined in accordance with GAAP.

Selected financial data related to our segments is presented below for the three and six months ended June 30, 2023 and 2022:

		Three Months Ended June 30, 2023								
(Thousands)		Uniti Leasing		Uniti Fiber		Corporate		Subtotal of Reportable Segments		
Revenues	\$	212,453	\$	71,245	\$	_	\$	283,698		
Adjusted EBITDA	\$	206,552	\$	25,181	\$	(3,566)	\$	228,167		
Less:										
Interest expense								119,689		
Depreciation and amortization		44,690		32,563		14		77,267		
Transaction related and other costs								5,576		
Other, net								469		
Stock-based compensation								3,130		
Income tax benefit								(4,357)		
Adjustments for equity in earnings from unconsolidated entities								755		
Net income							\$	25,638		

	Three Months Ended June 30, 2022									
(Thousands)	Uniti Leasing		Uniti Fiber		Corporate		Subtotal of Reportab Segments			
Revenues	\$	205,614	\$	78,361	\$	_	\$	283,975		
Adjusted EBITDA	\$	200,349	\$	33,583	\$	(6,768)	\$	227,164		
Less:										
Interest expense								96,377		
Depreciation and amortization		42,513		29,753		37		72,303		
Transaction related and other costs								3,235		
Gain on sale of real estate								(250)		
Other, net								(7,495)		
Stock-based compensation								3,201		
Income tax expense								4,944		
Adjustments for equity in earnings from unconsolidated entities								1,075		
Net income							\$	53,774		

			Six Months End	led Ju	ine 30, 2023	i								
(Thousands)		niti Leasing	Uniti Fiber	Corporate		Sub	total of Reportable Segments							
Revenues	\$	423,261	150,259	\$	_	\$	573,520							
Adjusted EBITDA	\$	411,518	58,855		(11,005)	\$	459,368							
Less:														
Interest expense							268,552							
Depreciation and amortization		88,862	65,150		30		154,042							
Transaction related and other costs							8,364							
Other, net							20,982							
Stock-based compensation							6,260							
Income tax benefit							(6,769)							
Adjustments for equity in earnings from unconsolidated entities							1,510							
Net income						\$	6,427							

	Six Months Ended June 50, 2022									
(Thousands)		niti Leasing		Uniti Fiber	Corporate		Subtotal of Reportab Segments			
Revenues	\$	410,255	\$	151,754	\$		\$	562,009		
Adjusted EBITDA	\$	399,322	\$	65,042	\$	(12,411)	\$	451,953		
Less:										
Interest expense								192,549		
Depreciation and amortization		84,616		59,071		73		143,760		
Transaction related and other costs								4,949		
Gain on sale of real estate								(250)		
Other, net								(7,134)		
Stock-based compensation								6,513		
Income tax expense								2,873		
Adjustments for equity in earnings from unconsolidated entities								2,061		
Net income							\$	106,632		

## Note 13. Commitments and Contingencies

In the ordinary course of our business, we are subject to claims and administrative proceedings, none of which we believe are material or would be expected to have, individually or in the aggregate, a material adverse effect on our business, financial condition, cash flows or results of operations.

## **Windstream Commitments**

Following the consummation of our settlement agreement with Windstream, including entry into the Windstream Leases, we are obligated to make \$490.1 million of cash payments to Windstream in equal installments over 20 consecutive quarters beginning in October 2020, and Uniti may prepay any installments due on or after the first anniversary of the settlement agreement (discounted at a 9% rate). As of June 30, 2023, the Company has made payments totaling \$264.4 million.

Further, beginning in October 2020, we became obligated to reimburse Windstream for up to an aggregate of \$1.75 billion for certain growth capital improvements in long-term fiber and related assets made by Windstream ("Growth Capital Improvements") through 2029. Uniti's reimbursement commitment for Growth Capital Improvements does not require Uniti to reimburse Windstream for maintenance or repair expenditures (except for costs incurred for fiber replacements to the property leased under the competitive local exchange carrier master lease agreement, up to \$70 million during the term), and each such reimbursement is subject to underwriting standards. Uniti's total annual reimbursement commitments for the Growth Capital Improvements under both Windstream Leases (and under separate equipment loan facilities) were limited to \$225 million in 2022, and are limited to \$225 million per year in 2023 and 2024; \$175 million per year in 2025 and 2026; and \$125 million per year in 2027 through 2029. If the cost incurred by Windstream (or the successor tenant under a Windstream Lease) for Growth Capital Improvements in any calendar year exceeds the annual limit for such calendar year, Windstream (or such tenant, as the case may be) may submit such excess costs for reimbursement in any subsequent year and such excess costs shall be funded from the annual commitment amounts in such subsequent period. In addition, to the extent that reimbursements for Growth Capital Improvements funded in any calendar year during the term is less than the annual limit for such calendar year, the unfunded amount in any calendar year will carry-over and may be added to the annual limits for subsequent calendar years, subject to an annual limit of \$250 million in any calendar year. During the six months ended June 30, 2023, Uniti reimbursed \$158.8 million of Growth Capital Improvements, of which \$35.1 million represented the reimbursement of capital improvements completed in 2022 that were previously classified as tenant funded capital improvements. As of the date of this Quarterly Report on Form 10-Q, we have reimbursed a total of \$726.7 million of Growth Capital Improvements. Upon reimbursement, the Company reduced the unamortized portion of deferred revenue related to these capital improvements and capitalized the difference between the cash provided to Windstream and the unamortized deferred revenue as a lease incentive. This lease incentive, which is \$0.7 million and reported within other assets on our Condensed Consolidated Balance Sheets as of June 30, 2023, will be amortized as a reduction to revenue over the initial term of the Windstream Leases.

Starting on the first anniversary of each installment of reimbursement for a Growth Capital Improvement, the rent payable by Windstream under the applicable Windstream Lease will increase by an amount equal to 8.0% (the "Rent Rate") of such installment of reimbursement. The Rent Rate will thereafter increase to 100.5% of the prior Rent Rate on each anniversary of each reimbursement. In the event that the tenant's interest in either Windstream Lease is transferred by Windstream under the terms thereof (unless transferred to the same transferee), or if Uniti transfers its interests as landlord under either Windstream Lease (unless to the same transferee), the reimbursement rights and obligations will be allocated between the ILEC MLA and the CLEC MLA by Windstream, provided that the maximum that may be allocated to the CLEC MLA following such transfer is \$20 million per year. If Uniti fails to reimburse any Growth Capital Improvement reimbursement payment or equipment loan funding request as and when it is required to do so under the terms of the Windstream Leases, and such failure continues for thirty (30) days, then such unreimbursed amounts may be applied as an offset against the rent owed by Windstream under the Windstream Leases (and such amounts will thereafter be treated as if Uniti had reimbursed them).

Uniti and Windstream have entered into separate ILEC and CLEC Equipment Loan and Security Agreements (collectively "Equipment Loan Agreement") in which Uniti will provide up to \$125 million (limited to \$25 million in any calendar year) of the \$1.75 billion of Growth Capital Improvements commitments discussed above in the form of loans for Windstream to purchase equipment related to network upgrades or to be used in connection with the Windstream Leases. Interest on these loans will accrue at 8% from the date of the borrowing. All equipment financed through the Equipment Loan Agreement is the sole property of Windstream; however, Uniti will receive a first-lien security interest in the equipment purchased with the loans. No loans have been made under the Equipment Loan Agreement.

## Other Litigation

Beginning on October 25, 2019, shareholders filed class action lawsuits that were consolidated into one case under the caption *In re Uniti Group Inc. Securities Litigation* (the "Class Action") in the U.S. District Court for the Eastern District of Arkansas against the Company and certain of our officers, alleging violations of the federal securities laws based on claims that the defendants improperly failed to disclose the risk that our spin-off from Windstream (the "Spin-Off") and entry into the Master Lease violated certain debt covenants of Windstream. The Class Action sought class certification, unspecified monetary damages, costs and attorneys' fees and other relief. On March 25, 2022, the parties reached an agreement to settle the Class Action for \$38.9 million, to be funded entirely by the Company's insurance carriers, which was approved by the court on November 7, 2022. In accordance with ASC 450, we recorded \$38.9 million of settlement expense within general and administrative expense within our Condensed Consolidated Statements of Income during the first quarter of 2022 and accounts payable, accrued expenses and other liabilities, net within our Condensed Consolidated Balance Sheets as of March 31, 2022. Additionally, we recorded the probable insurance recovery of \$38.9 million as a reduction to general and administrative expense during the three months ended March 31, 2022 within our Condensed Consolidated Statements of Income, and other assets within the Condensed Consolidated Balance Sheets as of March 31, 2022. The probable insurance recovery remains in other assets within the Condensed Consolidated Balance Sheets as of June 30, 2023.

On August 17, 2021, shareholders filed a derivative action on behalf of the Company in the Circuit Court for Baltimore City, Maryland, under the caption *Mayer et al. v. Gunderman et al.* (the "Mayer Derivative Action"). On February 11, 2022, a shareholder filed a derivative action on behalf of the Company in the federal District Court for the District of Maryland, under the caption *Guzzo et al. v. Gunderman et al.* (the "Guzzo Derivative Action" and together, with the Mayer Derivative Action, the "Derivative Actions"). Various members of the Company's board of directors and management team were named as defendants in the Derivative Actions. The allegations in the Derivative Actions are similar to those in the Class Action, and both sought unspecified damages, equity relief and related costs and fees. On March 3, 2023, the parties to the Derivative Actions signed a stipulation of settlement agreeing to settle the actions in exchange for non-monetary damages, and also agreeing to an award of attorney's fees and expenses to plaintiffs' counsel in both actions in the amount of \$0.8 million. The court in the Mayer Derivative Action filed a stipulation and order of dismissal in the action based on the final approval of the settlement in the Mayer Derivative Action, which was entered on May 25, 2023.

We maintain insurance policies that would provide coverage to various degrees for potential liabilities arising from the legal proceedings described above.

## **Note 14. Accumulated Other Comprehensive Loss**

Changes in accumulated other comprehensive loss by component is as follows for the three and six months ended June 30, 2023 and 2022:

	Three Months	ed June 30,		June 30,			
(Thousands)	 2023		2022		2023		2022
Cash flow hedge changes in fair value:							
Balance at beginning of period attributable to shareholders	\$ (30,353)	\$	(30,353)	\$	(30,353)	\$	(30,353)
Balance at end of period attributable to shareholders	 (30,353)		(30,353)		(30,353)		(30,353)
Interest rate swap termination:							
Balance at beginning of period attributable to shareholders	30,353		24,012		30,353		21,189
Amounts reclassified from accumulated other comprehensive income	_		2,829		_		5,659
Balance at end of period	30,353		26,841		30,353		26,848
Less: Other comprehensive income attributable to noncontrolling interest	_		4		_		11
Balance at end of period attributable to shareholders	 30,353		26,837		30,353		26,837
Accumulated other comprehensive loss at end of period	\$ _	\$	(3,516)	\$	_	\$	(3,516)

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following management's discussion and analysis of financial condition and results of operations describes the principal factors affecting the results of our operations, financial condition, and changes in financial condition for the three and six months ended June 30, 2023. This discussion should be read in conjunction with the accompanying Condensed Consolidated Financial Statements, and the notes thereto set forth in Part I, Item 1 of this Quarterly Report on Form 10-Q and our Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission ("SEC") on February 28, 2023, as amended by Amendment No. 1 thereto filed on Form 10-K/A with the SEC on March 29, 2023 (the "Annual Report").

## Overview

## **Company Description**

Uniti Group Inc. (the "Company", "Uniti", "we", "us" or "our") is an independent, internally managed real estate investment trust ("REIT") engaged in the acquisition and construction of mission critical infrastructure in the communications industry. We are principally focused on acquiring and constructing fiber optic, copper and coaxial broadband networks and data centers.

On April 24, 2015, we were separated and spun-off (the "Spin-Off") from Windstream Holdings, Inc. ("Windstream Holdings" and together with Windstream Holdings II, LLC, its successor in interest, and its subsidiaries, "Windstream") pursuant to which Windstream contributed certain telecommunications network assets, including fiber and copper networks and other real estate (the "Distribution Systems") and a small consumer competitive local exchange carrier ("CLEC") business (the "Consumer CLEC Business") to Uniti and Uniti issued common stock and indebtedness and paid cash obtained from borrowings under Uniti's senior credit facilities to Windstream. In connection with the Spin-Off, we entered into a long-term exclusive triple-net lease (the "Master Lease") with Windstream, pursuant to which a substantial portion of our real property is leased to Windstream and from which a substantial portion of our leasing revenues are currently derived. In connection with Windstream's emergence from bankruptcy, Uniti and Windstream bifurcated the Master Lease and entered into two structurally similar master leases (collectively, the "Windstream Leases"), which amended and restated the Master Lease in its entirety. The Windstream Leases consist of (a) a master lease (the "ILEC MLA") that governs Uniti owned assets used for Windstream's incumbent local exchange carrier ("ILEC") operations and (b) a master lease (the "CLEC MLA") that governs Uniti owned assets used for Windstream's CLEC operations.

Uniti operates as a REIT for U.S. federal income tax purposes. As a REIT, the Company is generally not subject to U.S. federal income taxes on income generated by its REIT operations, which includes income derived from the Windstream Leases. We have elected to treat the subsidiaries through which we operate our fiber business, Uniti Fiber, certain aspects of our leasing business, Uniti Leasing, certain aspects of our former towers business, and Talk America Services, LLC, which operated our former Consumer CLEC Business, as taxable REIT subsidiaries ("TRSs"). TRSs enable us to engage in activities that result in income that does not constitute qualifying income for a REIT. Our TRSs are subject to U.S. federal, state and local corporate income taxes.

The Company operates through a customary up-REIT structure, pursuant to which we hold substantially all of our assets through a partnership, Uniti Group LP, a Delaware limited partnership (the "Operating Partnership"), that we control as general partner. This structure is intended to facilitate future acquisition opportunities by providing the Company with the ability to use common units of the Operating Partnership as a tax-efficient acquisition currency. As of June 30, 2023, we are the sole general partner of the Operating Partnership and own approximately 99.96% of the partnership interests in the Operating Partnership. In addition, we have undertaken a series of transactions to permit us to hold certain assets through subsidiaries that are taxed as REITs, which may also facilitate future acquisition opportunities.

We aim to grow and diversify our portfolio and tenant base by pursuing a range of transaction structures with communication service providers, including (i) sale-leaseback transactions, whereby we acquire existing infrastructure assets from third parties, including communication service providers, and lease them back on a long-term triple-net basis; (ii) leasing of dark fiber and selling of lit services on our existing fiber network assets that we either constructed or acquired; (iii) whole company acquisitions, which may include the use of one or more TRSs that are permitted under the tax laws to acquire and operate non-REIT businesses and assets subject to certain limitations; (iv) capital investment financing, whereby we offer communication service providers a cost efficient method of raising funds for discrete capital investments to upgrade or expand their network; and (v) mergers and acquisitions financing, whereby

we facilitate mergers and acquisition transactions as a capital partner, including through operating company-property company ("OpCo-PropCo") structures.

## **Segments**

We manage our operations as two reportable business segments, in addition to our corporate operations, which include:

<u>Uniti Leasing</u>: Represents the operations of our leasing business, Uniti Leasing, which is engaged in the acquisition and construction of mission-critical communications assets and leasing them to anchor customers on either an exclusive or shared-tenant basis, in addition to the leasing of dark fiber on our existing fiber network assets that we either constructed or acquired. While the Leasing segment represents our REIT operations, certain aspects of the Leasing segment are also operated through TRSs.

<u>Uniti Fiber</u>: Represents the operations of our fiber business, Uniti Fiber, which is a leading provider of infrastructure solutions, including cell site backhaul and dark fiber, to the telecommunications industry.

<u>Corporate</u>: Represents our corporate office and shared service functions. Certain costs and expenses, primarily related to headcount, information technology systems, insurance, professional fees and similar charges, that are directly attributable to operations of our business segments are allocated to the respective segments.

We evaluate the performance of each segment based on Adjusted EBITDA, which is a segment performance measure we define as net income determined in accordance with GAAP, before interest expense, provision for income taxes, depreciation and amortization, stock-based compensation expense and the impact, which may be recurring in nature, of transaction and integration related costs, costs associated with Windstream's bankruptcy, costs associated with litigation claims made against us, costs associated with the implementation of our enterprise resource planning system, executive severance costs, costs related to the settlement with Windstream, amortization of non-cash rights-of-use assets, the write off of unamortized deferred financing costs, costs incurred as a result of the early repayment of debt, including early tender and redemption premiums and costs associated with the termination of related hedging activities, gains or losses on dispositions, changes in the fair value of contingent consideration and financial instruments, and other similar or infrequent items (although we may not have had such charges in the periods presented). Adjusted EBITDA includes adjustments to reflect the Company's share of Adjusted EBITDA from unconsolidated entities. For more information on Adjusted EBITDA, see "Non-GAAP Financial Measures." Detailed information about our segments can be found in Note 12 to our accompanying Condensed Consolidated Financial Statements contained in Part I, Item 1 of this Quarterly Report on Form 10-Q.

## **Results of Operations**

## Comparison of the three months ended June 30, 2023 and 2022

The following table sets forth our results of operations expressed as dollars and as a percentage of total revenues for the periods indicated:

	Three Months Ended June 30,									
		202	3		2					
(Thousands)		Amount	% of Revenues	Amount		% of Revenues				
Revenues:										
Uniti Leasing	\$	212,453	74.9%	\$	205,614	72.4%				
Uniti Fiber		71,245	25.1%		78,361	27.6%				
Total revenues		283,698	100.0%		283,975	100.0%				
Costs and Expenses:										
Interest expense, net		119,689	42.2%		96,377	34.0%				
Depreciation and amortization		77,267	27.2%		72,303	25.5%				
General and administrative expense		23,417	8.2%		25,085	8.8%				
Operating expense (exclusive of depreciation and amortization)		37,418	13.2%		36,917	13.0%				
Transaction related and other costs		5,576	2.0%		3,235	1.1%				
Gain on sale of real estate		_	%		(250)	(0.1)%				
Other expense (income), net		(291)	(0.1%)		(7,930)	(2.8)%				
Total costs and expenses		263,076	92.7%		225,737	79.5%				
Income before income taxes and equity in earnings from unconsolidated entities		20,622	7.3%		58,238	20.5%				
Income tax (benefit) expense		(4,357)	(1.5%)		4,944	1.8%				
Equity in earnings from unconsolidated entities		(659)	(0.2%)		(480)	(0.2%)				
Net income		25,638	9.0%		53,774	18.9%				
Net income attributable to noncontrolling interests		12	0.0%		77	0.0%				
Net income attributable to shareholders		25,626	9.0%		53,697	18.9%				
Participating securities' share in earnings		(322)	(0.1%)		(340)	(0.1%)				
Dividends declared on convertible preferred stock		(5)	(0.0%)		(5)	(0.0%)				
Net income attributable to common shareholders	\$	25,299	8.9%	\$	53,352	18.8%				

The following tables set forth revenues, Adjusted EBITDA and net income of our reportable segments for the three months ended June 30, 2023 and 2022:

	Three Months Ended June 30, 2023							
(Thousands)		Uniti Leasing		Uniti Fiber		Corporate	Sub	ototal of Reportable Segments
Revenues	\$	212,453	\$	71,245	\$	_	\$	283,698
Adjusted EBITDA	\$	206,552	\$	25,181	\$	(3,566)	\$	228,167
Less:								
Interest expense								119,689
Depreciation and amortization		44,690		32,563		14		77,267
Transaction related and other costs								5,576
Other, net								469
Stock-based compensation								3,130
Income tax benefit								(4,357)
Adjustments for equity in earnings from unconsolidated entities								755
Net income							\$	25,638

	Three Months Ended June 30, 2022							
(Thousands)		Uniti Leasing	Uniti Fiber		Corporate		Subtotal of Reportab Segments	
Revenues	\$	205,614	\$	78,361	\$	_	\$	283,975
Adjusted EBITDA	\$	200,349	\$	33,583	\$	(6,768)	\$	227,164
Less:								
Interest expense								96,377
Depreciation and amortization		42,513		29,753		37		72,303
Transaction related and other costs								3,235
Gain on sale of real estate								(250)
Other, net								(7,495)
Stock-based compensation								3,201
Income tax expense								4,944
Adjustments for equity in earnings from unconsolidated entities								1,075
Net income							\$	53,774

## **Summary of Operating Metrics**

		Operating Metrics June 30,				
	2023	2022	% Increase / (Decrease)			
Operating metrics:						
Uniti Leasing:						
Fiber strand miles	5,410,000	4,980,000	8.6%			
Copper strand miles	230,000	230,000	0.0%			
Uniti Fiber:						
Fiber strand miles	2,910,000	2,800,000	3.9%			
Customer connections	27,965	27,171	2.9%			

#### Revenues

	Three Months Ended June 30,								
		200	23		2022				
(Thousands)		Amount % of Consolidated Revenues			Amount	% of Consolidated Revenues			
Revenues:									
Uniti Leasing	\$	212,453	74.9%	\$	205,614	72.4%			
Uniti Fiber		71,245	25.1%		78,361	27.6%			
Total revenues	\$	283,698	100.0%	\$	283,975	100.0%			

<u>Uniti Leasing</u> — Uniti Leasing revenues are primarily attributable to rental revenue from leasing our Distribution Systems to Windstream pursuant to the Windstream Leases (and historically, the Master Lease). Under the Windstream Leases, Windstream is responsible for the costs related to operating the Distribution Systems, including property taxes, insurance, and maintenance and repair costs. As a result, we do not record an obligation related to the payment of property taxes, as Windstream makes direct payments to the taxing authorities. The initial term of the Windstream Leases expires on April 30, 2030. Annual rent under the Windstream Leases for the full year 2023 is \$672.2 million and is subject to annual escalation at a rate of 0.5%. For a description of the Windstream Leases, see "Liquidity and Capital Resources—Windstream Leases" below.

The rent for the first year of each renewal term will be an amount agreed to by us and Windstream. While the agreement requires that the renewal rent be "Fair Market Rent," if we are unable to agree, the renewal Fair Market Rent will be determined by an independent appraisal process. Commencing with the second year of each renewal term, the renewal rent will increase at an escalation rate of 0.5%.

Pursuant to the Windstream Leases, Windstream (or any successor tenant under a Windstream Lease) has the right to cause Uniti to reimburse up to an aggregate \$1.75 billion for certain growth capital improvements in long-term value accretive fiber and related assets made by Windstream (or the applicable tenant under the Windstream Lease) to certain ILEC and CLEC properties (the "Growth Capital Improvements" or "GCIs"). Uniti's total annual reimbursement commitments to Windstream for the Growth Capital Improvements is discussed below in "Liquidity and Capital Resources—Windstream Leases."

Starting on the first anniversary of each installment of reimbursement for a Growth Capital Improvement, the rent payable by Windstream under the applicable Windstream Lease will increase by an amount equal to 8.0% (the "Rent Rate") of such installment of reimbursement. The Rent Rate will thereafter increase to 100.5% of the prior Rent Rate on each anniversary of each reimbursement. In the event that the tenant's interest in either Windstream Lease is transferred by Windstream under the terms thereof (unless transferred to the same transferee), or if Uniti transfers its interests as landlord under either Windstream Lease (unless to the same transferee), the reimbursement rights and obligations will be allocated between the ILEC MLA and the CLEC MLA by Windstream, provided that the maximum that may be allocated to the CLEC MLA following such transfer is \$20 million per year. If Uniti fails to reimburse any Growth Capital Improvement reimbursement

payment or equipment loan funding request as and when it is required to do so under the terms of the Windstream Leases, and such failure continues for thirty (30) days, then such unreimbursed amounts may be applied as an offset against the rent owed by Windstream under the Windstream Leases (and such amounts will thereafter be treated as if Uniti had reimbursed them).

The Windstream Leases provide that tenant funded capital improvements ("TCIs"), defined as maintenance, repair, overbuild, upgrade or replacement to the Distribution Systems, including without limitation, the replacement of copper distribution systems with fiber distribution systems, automatically become property of Uniti upon their construction by Windstream. We receive non-monetary consideration related to TCIs as they automatically become our property, and we recognize the cost basis of TCIs that are capital in nature as property, plant, and equipment and deferred revenue. We depreciate the property, plant, and equipment over their estimated useful lives and amortize the deferred revenue as additional leasing revenues over the same depreciable life of the TCI assets. TCIs exclude Growth Capital Improvements as and when reimbursed by Uniti.

		Three Months Ended June 30,								
		2023	3		2022	2				
(Thousands)		Amount	% of Segment Revenues		Amount	% of Segment Revenues				
Uniti Leasing revenues:										
Windstream Leases:										
Cash revenue										
Cash rent	\$	168,059	79.1%	\$	167,223	81.3%				
GCI revenue		7,249	3.4%		2,891	1.4%				
Total cash revenue	·	175,308	82.5%		170,114	82.7%				
Non-cash revenue										
TCI revenue		11,552	5.4%		10,667	5.2%				
GCI revenue		4,205	2.0%		3,609	1.8%				
Other straight-line revenue		1,681	0.8%		2,525	1.2%				
Total non-cash revenue		17,438	8.2%		16,801	8.2%				
Total Windstream revenue		192,746	90.7%		186,915	90.9%				
Other services		19,707	9.3%		18,699	9.1%				
Total Uniti Leasing revenues	\$	212,453	100.0%	\$	205,614	100.0%				

The increase in TCI revenue is attributable to continued investment by Windstream. As of June 30, 2023 and 2022, the total amount invested in TCIs by Windstream since the inception of the Windstream Leases and Master Lease was \$1.1 billion and \$1.0 billion, respectively.

The increase in GCI revenue is attributable to Uniti's continued reimbursement of Growth Capital Improvements. During the three months ended June 30, 2023, Uniti reimbursed \$91.2 million of Growth Capital Improvements. Subsequent to June 30, 2023, Windstream requested, and we reimbursed \$23.7 million of qualifying Growth Capital Improvements. As of the date of this Quarterly Report on Form 10-Q, we have reimbursed a total of \$726.7 million of Growth Capital Improvements.

We recognized \$19.7 million and \$18.7 million of revenues from other services including non-Windstream triple-net leasing and dark fiber indefeasible rights of use ("IRU") arrangements for the three months ended June 30, 2023 and 2022, respectively. The increase is primarily due to revenues from new customer arrangements.

Because a substantial portion of our revenue and cash flows are derived from lease payments by Windstream pursuant to the Windstream Leases, there could be a material adverse impact on our consolidated results of operations, liquidity, financial condition and/or ability to maintain our status as a REIT and service debt if Windstream were to become unable to generate sufficient cash to make payments to us.

We monitor the credit quality of Windstream through numerous methods, including by (i) reviewing credit ratings of Windstream by nationally recognized credit agencies, (ii) reviewing the financial statements of Windstream that are required to be delivered to us pursuant to the Windstream Leases, (iii) monitoring news reports regarding Windstream and

its business, (iv) conducting research to ascertain industry trends potentially affecting Windstream, (v) monitoring Windstream's compliance with the terms of the Windstream Leases and (vi) monitoring the timeliness of its payments under the Windstream Leases.

As of the date of this Quarterly Report on Form 10-Q, Windstream is current on all lease payments. Moody's Investor Service's current corporate family rating for Windstream is B3 with a stable outlook. S&P Global Ratings' current issuer rating for Windstream is B- with a stable outlook. In addition, in order to assist us in our continuing assessment of Windstream's creditworthiness, we periodically receive certain confidential financial information and metrics from Windstream.

*Uniti Fiber* – Uniti Fiber revenues for the three months ended June 30, 2023 and 2022 consisted of the following:

			Three Mont	ns Ended Ju	une 30,							
		2023	1		2022							
(Thousands)		% of Segment Amount Revenues			Amount	% of Segment Revenues						
Uniti Fiber revenues:												
Lit backhaul services	\$	19,453	27.3%	\$	19,937	25.5%						
Enterprise and wholesale		23,410	32.9%		21,001	26.8%						
E-Rate and government		14,145	19.8%		18,505	23.6%						
Dark fiber and small cells		13,507	19.0%		18,206	23.2%						
Other services		730	1.0%		712	0.9%						
Total Uniti Fiber revenues	\$	71,245	100.0%	\$	78,361	100.0%						

For the three months ended June 30, 2023, Uniti Fiber revenues totaled \$71.2 million as compared to \$78.4 million for the three months ended June 30, 2022. The decrease in Uniti Fiber revenues of \$7.1 million is primarily due to decreases in E-Rate and government revenues of \$4.4 million, driven primarily by lower equipment sales and installation, and Dark fiber and small cells revenues of \$4.7 million, driven primarily by lower one-time cancellation fees, partially offset by higher Enterprise and wholesale revenues of \$2.4 million, driven primarily by increased customer connections.

	Three Months Ended June 30,						
Thousands)	 2023		2022		Increase / (Decrease)		
Interest expense, net:							
Cash:							
Senior secured notes	75,019	\$	51,066		23,953		
Senior unsecured notes	35,513		31,987		3,526		
Senior secured revolving credit facility - variable rate	1,899		2,877		(978)		
Interest rate swap termination	_		2,829		(2,829)		
Other	340		323		17		
Total cash interest	112,771		89,082		23,689		
Non-cash:							
Amortization of deferred financing costs and debt discount	4,491		4,501		(10)		
Accretion of settlement payable	2,759		2,911		(152)		
Capitalized interest	(332)		(117)		(215)		
Total non-cash interest	6,918		7,295		(377)		
Total interest expense, net	\$ 119,689	\$	96,377	\$	23,312		

Interest expense for the three months ended June 30, 2023 increased by \$23.3 million compared to the three months ended June 30, 2022. The increase is primarily due to higher cash interest on our secured and unsecured notes of \$27.5 million, partially offset by a decrease in interest rate swap termination interest of \$2.8 million that ceased October 2022.

#### **Depreciation and Amortization Expense**

	Three Months Ended June 30,								
(Thousands)	2023			2022		Increase / (Decrease)			
Depreciation and amortization expense by segment:									
Depreciation expense									
Uniti Leasing	\$	42,960	\$	40,784	\$	2,176			
Uniti Fiber		26,858		24,035		2,823			
Corporate		14		37		(23)			
Total depreciation expense		69,832		64,856		4,976			
Amortization expense									
Uniti Leasing		1,730		1,729		1			
Uniti Fiber		5,705		5,718		(13)			
Total amortization expense		7,435		7,447		(12)			
Total depreciation and amortization expense	\$	77,267	\$	72,303	\$	4,964			

<u>Uniti Leasing</u> – Uniti Leasing depreciation expense increased \$2.2 million for the three months ended June 30, 2023 compared to the three months ended June 30, 2022. The increase is primarily due to asset additions since June 30, 2022.

<u>Uniti Fiber</u> – Uniti Fiber depreciation expense increased \$2.8 million for the three months ended June 30, 2023 compared to the three months ended June 30, 2022. The increase is primarily due to asset additions since June 30, 2022.

# General and Administrative Expense

General and administrative expense includes compensation costs, including stock-based compensation awards, professional and legal services, corporate office costs and other costs associated with administrative activities of our segments.

	Three Months Ended June 30,								
	 202	23		2022					
(Thousands)	 % of Consolidated Amount Revenues			Amount	% of Consolidated Revenues				
General and administrative expense by segment:									
Uniti Leasing	\$ 2,628	1.0%	\$	3,236	1.1%				
Uniti Fiber	15,393	5.4%		13,137	4.6%				
Corporate	5,396	1.9%		8,712	3.1%				
Total general and administrative expenses	\$ 23,417	8.3%	\$	25,085	8.8%				

<u>Uniti Leasing</u> — Uniti Leasing general and administrative expense decreased \$0.6 million for the three months ended June 30, 2023 compared to the three months ended June 30, 2022, which is primarily due to a decrease in personnel expense of \$0.4 million.

<u>Uniti Fiber</u> – Uniti Fiber general and administrative expense increased \$2.3 million for the three months ended June 30, 2023 compared to the three months ended June 30, 2022, which is primarily due to an increase in personnel expense of \$1.2 million, insurance expense of \$0.5 million, and regulatory expense, driven predominantly by universal service fees, of \$0.5 million.

<u>Corporate</u> – Corporate general and administrative expense decreased \$3.3 million for the three months ended June 30, 2023 compared to the three months ended June 30, 2022, which is primarily due to a decrease in legal fees of \$2.6 million.

## **Operating Expense**

Operating expense consists of network related costs, such as dark fiber and tower rents, lit service and maintenance expense and costs associated with our construction activities.

	I nree Months Ended June 30,								
		202	23	2022					
(Thousands)	Amount % of Consolidated Revenues				Amount	% of Consolidated Revenues			
Operating expense by segment:									
Uniti Leasing	\$	5,970	2.1%	\$	4,839	1.7%			
Uniti Fiber		31,448	11.0%		32,078	11.3%			
Total operating expenses	\$	37,418	13.1%	\$	36,917	13.0%			

<u>Uniti Leasing</u> – Uniti Leasing operating expense increased \$1.1 million for the three months ended June 30, 2023 compared to the three months ended June 30, 2022, which is primarily due to increased leased asset costs of \$0.7 million and other network related charges of \$0.3 million.

<u>Uniti Fiber</u> — Uniti Fiber operating expenses remained consistent for the three months ended June 30, 2023 compared to the three months ended June 30, 2022.

#### **Transaction Related and Other Costs**

Transaction related and other costs during the three months ended June 30, 2023 and 2022 included acquisition, pursuit, transaction, and integration costs (including unsuccessful acquisition pursuit costs). For the three months ended June 30, 2023, we incurred \$5.6 million of transaction related and other costs, compared to \$3.2 million of such costs during the three months ended June 30, 2022.

## Income Tax (Benefit) Expense

The income tax (benefit) expense recorded for the three months ended June 30, 2023 and 2022, respectively, is related to the tax impact of the following:

	Three Months Ended June 30,				
(Thousands)		2023	2022		
Income tax (benefit) expense					
Pre-tax loss (Uniti Fiber)	\$	(4,780)	\$	(3,431)	
Gain on sale of unconsolidated entity				6,711	
Other undistributed REIT taxable income		_		1,106	
REIT state and local taxes		396		540	
Other		27		18	
Total income tax (benefit) expense	\$	(4,357)	\$	4,944	

## Comparison of the six months ended June 30, 2023 and 2022

The following table sets forth our results of operations expressed as dollars and as a percentage of total revenues for the periods indicated:

	Six Months Ended June 30,								
		202	23		2022				
(Thousands)		Amount	% of Revenues		Amount	% of Revenues			
Revenues:									
Uniti Leasing	\$	423,261	73.8 %	\$	410,255	73.0 %			
Uniti Fiber		150,259	26.2 %		151,754	27.0 %			
Total revenues		573,520	100.0 %		562,009	100.0 %			
Costs and Expenses:									
Interest expense, net		268,552	46.8 %		192,549	34.3 %			
Depreciation and amortization		154,042	26.9 %		143,760	25.6 %			
General and administrative expense		51,850	9.0 %		48,955	8.7 %			
Operating expense (exclusive of depreciation and amortization)		72,486	12.6 %		71,893	12.8 %			
Transaction related and other costs		8,364	1.5 %		4,949	0.9 %			
Gain on sale of real estate		_	—%		(250)	(0.1)%			
Other expense (income), net		19,888	3.5 %		(8,328)	(1.5)%			
Total costs and expenses		575,182	100.3 %		453,528	80.7 %			
Income before income taxes and equity in earnings from unconsolidated entities		(1,662)	(0.3)%		108,481	19.3 %			
Income tax (benefit) expense		(6,769)	(1.2)%		2,873	0.5 %			
Equity in earnings from unconsolidated entities		(1,320)	(0.2)%		(1,024)	(0.2)%			
Net income		6,427	1.1 %		106,632	19.0 %			
Net income attributable to noncontrolling interests		3	0.0 %		205	0.1 %			
Net income attributable to shareholders		6,424	1.1 %		106,427	18.9 %			
Participating securities' share in earnings		(569)	(0.1)%		(671)	(0.1)%			
Dividends declared on convertible preferred stock		(10)	(0.0)%		(10)	(0.0)%			
Net income attributable to common shareholders	\$	5,845	1.0 %	\$	105,746	18.8 %			

The following tables set forth revenues, Adjusted EBITDA and net income of our reportable segments for the six months ended June 30, 2023 and 2022:

	Six Months Ended June 30, 2023									
(Thousands)	U	Uniti Leasing Uniti Fiber		Uniti Fiber	Corporate			Subtotal of Reportable Segments		
Revenues	\$	423,261	\$	150,259	\$	_	\$	573,520		
Adjusted EBITDA	\$	411,518	\$	58,855	\$	(11,005)	\$	459,368		
Less:										
Interest expense								268,552		
Depreciation and amortization		88,862		65,150		30		154,042		
Transaction related and other costs								8,364		
Other, net								20,982		
Stock-based compensation								6,260		
Income tax benefit								(6,769)		
Adjustments for equity in earnings from unconsolidated entities								1,510		
Net income								6,427		

	Six Months Ended June 30, 2022								
(Thousands)	Uniti Leasing			Uniti Fiber	Corporate		Subtotal of Reportable Segments		
Revenues	\$	410,255	\$	151,754	\$		\$	562,009	
Adjusted EBITDA	\$	399,322	\$	65,042	\$	(12,411)	\$	451,953	
Less:									
Interest expense								192,549	
Depreciation and amortization		84,616		59,071		73		143,760	
Transaction related and other costs								4,949	
Gain on sale of real estate								(250)	
Other, net								(7,134)	
Stock-based compensation								6,513	
Income tax expense								2,873	
Adjustments for equity in earnings from unconsolidated entities								2,061	
Net income								106,632	

# Revenues

	Six Months Ended June 30,									
	2023				2022					
(Thousands)	% of Consolidated Amount Revenues				% of Consolidated Amount Revenues					
Revenues:										
Uniti Leasing	\$	423,261	73.8%	\$	410,255	73.0 %				
Uniti Fiber		150,259	26.2%		151,754	27.0 %				
Total revenues	\$	573,520	100.0%	\$	562,009	100.0%				

<u>Uniti Leasing</u> – Uniti Leasing revenues for the six months ended June 30, 2023 and 2022 consisted of the following:

% of Segment Revenues		Amount	2 % of Segment Revenues
		Amount	
79.3%	\$	333,890	81.4%
3.2%		4,820	1.2%
82.5%		338,710	82.6%
5.4%		21,073	5.1%
1.9%		7,449	1.8%
0.9%	_	5,610	1.4%
8.2%		34,132	8.3%
90.7%	_	372,842	90.9%
9.3%		37,414	9.1%
100.0%	\$	410,255	100.0%
	3.2% 82.5% 5.4% 1.9% 0.9% 8.2% 90.7% 9.3%	3.2% 82.5% 5.4% 1.9% 0.9% 8.2% 90.7% 9.3%	3.2%     4,820       82.5%     338,710       5.4%     21,073       1.9%     7,449       0.9%     5,610       8.2%     34,132       90.7%     372,842       9.3%     37,414

The increase in TCI revenue is attributable to continued investment by Windstream. As of June 30, 2023 and 2022, the total amount invested in TCIs by Windstream since the inception of the Windstream Leases and Master Lease was \$1.1 billion and \$1.0 billion, respectively.

The increase in GCI revenue is attributable to Uniti's continued reimbursement of Growth Capital Improvements. During the six months ended June 30, 2023, Uniti reimbursed \$158.8 million of Growth Capital Improvements. Subsequent to June 30, 2023, Windstream requested, and we reimbursed \$23.7 million of qualifying Growth Capital Improvements. As of the date of this Quarterly Report on Form 10-Q, we have reimbursed a total of \$726.7 million of Growth Capital Improvements.

We recognized \$39.4 million and \$37.4 million of revenues from non-Windstream triple-net leasing, dark fiber IRU arrangements, and other services for the six months ended June 30, 2023 and 2022, respectively. The increase is primarily due to revenues from new customer arrangements.

<u>Uniti Fiber</u> – Uniti Fiber revenues for the six months ended June 30, 2023 and 2022 consisted of the following:

Six Months Ended June 30,									
 2023			2022						
 Amount	% of Segment Revenues		Amount	% of Segment Revenues					
\$ 38,975	25.9%	\$	39,375	26.0%					
45,986	30.6%		41,936	27.6%					
28,036	18.7%		32,782	21.6%					
35,784	23.8%		36,288	23.9%					
1,478	1.0%		1,373	0.9%					
\$ 150,259	100.0%	\$	151,754	100.0%					
	\$ 38,975 45,986 28,036 35,784 1,478	2023           Amount         % of Segment Revenues           \$ 38,975         25.9%           45,986         30.6%           28,036         18.7%           35,784         23.8%           1,478         1.0%	2023       Amount     % of Segment Revenues       \$ 38,975     25.9%       45,986     30.6%       28,036     18.7%       35,784     23.8%       1,478     1.0%	2023         2023           Amount         % of Segment Revenues         Amount           \$ 38,975         25.9%         \$ 39,375           45,986         30.6%         41,936           28,036         18.7%         32,782           35,784         23.8%         36,288           1,478         1.0%         1,373					

For the six months ended June 30, 2023, Uniti Fiber revenues totaled \$150.3 million as compared to \$151.8 million for the six months ended June 30, 2022. The decrease in revenues of \$1.5 million is primarily due to a decrease in E-Rate and government revenues of \$4.8 million, driven primarily by lower equipment sales and installation, partially offset by higher Enterprise and wholesale revenues of \$4.0 million, driven primarily by increased customer connections.

## Interest Expense, net

	Six Months Ended June 30,					
(Thousands)		2023		2022		se / (Decrease)
Interest expense, net:						
Cash:						
Senior secured notes	\$	168,207	\$	102,132		66,075
Senior unsecured notes		71,160		63,975		7,185
Senior secured revolving credit facility - variable rate		4,633		5,479		(846)
Interest rate swap termination		_		5,659		(5,659)
Other		709		679		30
Total cash interest		244,709		177,924		66,785
Non-cash:						
Amortization of deferred financing costs and debt discount		9,454		9,015		439
Write off of deferred financing costs and debt discount		10,412		_		10,412
Accretion of settlement payable		5,776		5,787		(11)
Gain on extinguishment of debt		(1,269)		_		(1,269)
Capitalized interest		(530)		(177)		(353)
Total non-cash interest	\$	23,843	\$	14,625	\$	9,218
Total interest expense, net	\$	268,552	\$	192,549	\$	76,003

Interest expense for the six months ended June 30, 2023 increased \$76.0 million compared to the six months ended June 30, 2022. The increase is primarily due to a loss on extinguishment of debt of \$32.3 million on the 2025 Secured Notes, which included \$10.3 million of non-cash interest expense for the write off of the unamortized discount and deferred financing costs and \$22.0 million of cash interest expense for the redemption premium, and an increase in cash interest on secured and unsecured notes of \$51.2 million, partially offset by a decrease in interest rate swap termination interest of \$5.7 million that ceased October 2022.

## **Depreciation and Amortization Expense**

	Six Months Ended June 30,							
(Thousands)		2023		2022	Increa	se / (Decrease)		
Depreciation and amortization expense by segment:								
Depreciation expense								
Uniti Leasing	\$	85,404	\$	81,157	\$	4,247		
Uniti Fiber		53,729		47,637		6,092		
Corporate		30		73		(43)		
Total depreciation expense		139,163		128,867		10,296		
Amortization expense								
Uniti Leasing		3,458		3,459		(1)		
Uniti Fiber		11,421		11,434		(13)		
Total amortization expense		14,879		14,893		(14)		
Total depreciation and amortization expense	\$	154,042	\$	143,760	\$	10,282		

<u>Uniti Leasing</u> — Uniti Leasing depreciation expense increased \$4.2 million for the six months ended June 30, 2023 compared to the six months ended June 30, 2022. The increase is primarily due to asset additions since June 30, 2022.

<u>Uniti Fiber</u> – Uniti Fiber depreciation expense increased \$6.1 million for the six months ended June 30, 2023 compared to the six months ended June 30, 2022. The increase is primarily due to asset additions since June 30, 2022.

#### General and Administrative Expense

General and administrative expenses include compensation costs, including stock-based compensation awards, professional and legal services, corporate office costs and other costs associated with administrative activities of our segments.

	Six Months Ended June 30,									
		20	023	2022						
(Thousands)	% of Consolidated Amount Revenues				Amount	% of Consolidated Revenues				
General and administrative expense by segment:										
Uniti Leasing	\$	6,045	1.0 %	\$	6,539	1.1 %				
Uniti Fiber		31,102	5.4 %		25,783	4.6 %				
Corporate		14,703	2.6 %		16,633	3.0 %				
Total general and administrative expenses	\$	51,850	9.0 %	\$	48,955	8.7 %				

<u>Uniti Leasing</u> — Uniti Leasing general and administrative expense decreased \$0.5 million for the six months ended June 30, 2023 compared to the six months ended June 30, 2022, which is primarily due to decreased personnel costs of \$0.6 million.

<u>Uniti Fiber</u> — Uniti Fiber general and administrative expense increased \$5.3 million for the six months ended June 30, 2023 compared to the six months ended June 30, 2022, which is primarily due to increases in personnel expense of \$2.2 million, insurance expense of \$1.0 million, and regulatory expense, driven predominantly by universal service fees, of \$1.0 million.

<u>Corporate</u> – Corporate general and administrative expense decreased \$1.9 million for the six months ended June 30, 2023 compared to the six months ended June 30, 2022, which is primarily due to a decrease in legal fees of \$2.3 million.

## **Operating Expense**

Operating expense consists of network related costs, such as dark fiber and tower rents, lit service and maintenance expense and costs associated with our construction activities.

	Six Months Ended June 30,								
	202	23		2022					
(Thousands)	Amount	% of Consolidated Revenues							
Operating expense by segment:									
Uniti Leasing	\$ 11,043	1.9%	\$	9,706	1.7%				
Uniti Fiber	61,443	10.7%		62,187	11.1%				
Total operating expenses	\$ 72,486	12.6%	\$	71,893	12.8%				

<u>Uniti Leasing</u> — Uniti Leasing operating expense increased \$1.3 million for the six months ended June 30, 2023 compared to the six months ended June 30, 2022. The increase is primarily due to increased leased asset cost of \$1.2 million.

<u>Uniti Fiber</u> — Uniti Fiber operating expenses remained consistent for the six months ended June 30, 2023 compared to the six months ended June 30, 2022.

## **Transaction Related and Other Costs**

Transaction related and other costs during the six months ended June 30, 2023 and 2022 included acquisition, pursuit, transaction and integration costs (including unsuccessful acquisition pursuit costs). For the six months ended June 30, 2023, we incurred \$8.4 million of transaction related and other costs, compared to \$4.9 million of such costs during the six months ended June 30, 2022.

## Other Expense (Income), net

Other expense for the six months ended June 30, 2023 totaled \$19.9 million, which included \$20.6 million of costs related to the issuance of the February 2028 Secured Notes.

#### Income Tax (Benefit) Expense

The income tax (benefit) expense recorded for the six months ended June 30, 2023 and 2022, respectively, is related to the tax impact of the following:

		nded Jui	d June 30,		
(Thousands)	2023			2022	
Income tax (benefit) expense					
Pre-tax loss (Uniti Fiber)	\$	(7,555)	\$	(7,243)	
Gain on sale of unconsolidated entity		_		6,711	
Other undistributed REIT taxable income		_		2,266	
REIT state and local taxes		759		1,078	
Other		27		61	
Total income tax (benefit) expense	\$	(6,769)	\$	2,873	

#### **Non-GAAP Financial Measures**

We refer to EBITDA, Adjusted EBITDA, Funds From Operations ("FFO") (as defined by the National Association of Real Estate Investment Trusts ("NAREIT")) and Adjusted Funds From Operations ("AFFO") in our analysis of our results of operations, which are not required by, or presented in accordance with, accounting principles generally accepted in the United States ("GAAP"). While we believe that net income, as defined by GAAP, is the most appropriate earnings measure, we also believe that EBITDA, Adjusted EBITDA, FFO and AFFO are important non-GAAP supplemental measures of operating performance for a REIT.

We define "EBITDA" as net income, as defined by GAAP, before interest expense, provision for income taxes and depreciation and amortization. We define "Adjusted EBITDA" as EBITDA before stock-based compensation expense and the impact, which may be recurring in nature, of incremental acquisition, pursuit, transaction and integration costs (including unsuccessful acquisition pursuit costs), costs associated with Windstream's bankruptcy, costs associated with litigation claims made against us, and costs associated with the implementation of our enterprise resource planning system, (collectively, "Transaction Related and Other Costs"), costs related to the settlement with Windstream, goodwill impairment charges, executive severance costs, amortization of non-cash rights-of-use assets, the write off of unamortized deferred financing costs, costs incurred as a result of the early repayment of debt, including early tender and redemption premiums and costs associated with the termination of related hedging activities, gains or losses on dispositions, changes in the fair value of contingent consideration and financial instruments, and other similar or infrequent items (although we may not have had such charges in the periods presented). Adjusted EBITDA includes adjustments to reflect the Company's share of Adjusted EBITDA from unconsolidated entities. We believe EBITDA and Adjusted EBITDA are important supplemental measures to net income because they provide additional information to evaluate our operating performance on an unleveraged basis. In addition, Adjusted EBITDA is calculated similar to defined terms in our material debt agreements used to determine compliance with specific financial covenants. Since EBITDA and Adjusted EBITDA are not measures calculated in accordance with GAAP, they should not be considered as alternatives to net income determined in accordance with GAAP.

Because the historical cost accounting convention used for real estate assets requires the recognition of depreciation expense except on land, such accounting presentation implies that the value of real estate assets diminishes predictably over time. However, since real estate values have historically risen or fallen with market and other conditions, presentations of operating results for a REIT that uses historical cost accounting for depreciation could be less informative. Thus, NAREIT created FFO as a supplemental measure of operating performance for REITs that excludes historical cost depreciation and amortization, among other items, from net income, as defined by GAAP. FFO is defined by NAREIT as net income attributable to common shareholders computed in accordance with GAAP, excluding gains or losses from real estate dispositions, plus real estate depreciation and amortization and impairment charges, and includes adjustments to reflect the Company's share of FFO from unconsolidated entities. We compute FFO in accordance with NAREIT's definition.

The Company defines AFFO, as FFO excluding (i) Transaction Related and Other Costs; (ii) costs related to the litigation settlement with Windstream, accretion on our settlement obligation, and gains on prepayment of our settlement obligation as these items are not reflective of ongoing operating performance; (iii) goodwill impairment charges; (iv) certain non-cash revenues and expenses such as stock-based compensation expense, amortization of debt and equity discounts, amortization of deferred financing costs, depreciation and amortization of non-real estate assets, amortization of non-cash rightsof-use assets, straight line revenues, non-cash income taxes, and the amortization of other non-cash revenues to the extent that cash has not been received, such as revenue associated with the amortization of TCIs; and (v) the impact, which may be recurring in nature, of the write-off of unamortized deferred financing fees, additional costs incurred as a result of the early repayment of debt, including early tender and redemption premiums and costs associated with the termination of related hedging activities, executive severance costs, taxes associated with tax basis cancellation of debt, gains or losses on dispositions, changes in the fair value of contingent consideration and financial instruments and similar or infrequent items less maintenance capital expenditures. AFFO includes adjustments to reflect the Company's share of AFFO from unconsolidated entities. We believe that the use of FFO and AFFO, and their respective per share amounts, combined with the required GAAP presentations, improves the understanding of operating results of REITs among investors and analysts, and makes comparisons of operating results among such companies more meaningful. We consider FFO and AFFO to be useful measures for reviewing comparative operating performance. In particular, we believe AFFO, by excluding certain revenue and expense items, can help investors compare our operating performance between periods and to other REITs on a consistent basis without having to account for differences caused by unanticipated items and events, such as transaction and integration related costs. The Company uses FFO and AFFO, and their respective per share amounts, only as performance measures, and FFO and AFFO do not purport to be indicative of cash available to fund our future cash requirements. While FFO and AFFO are relevant and widely used measures of operating performance of REITs, they do not represent cash flows from operations or net income as defined by GAAP and should not be considered an alternative to those measures in evaluating our liquidity or operating performance.

Further, our computations of EBITDA, Adjusted EBITDA, FFO and AFFO may not be comparable to that reported by other REITs or companies that do not define FFO in accordance with the current NAREIT definition or that interpret the current NAREIT definition or define EBITDA, Adjusted EBITDA and AFFO differently than we do.

The reconciliation of our net income to EBITDA and Adjusted EBITDA and of our net income attributable to common shareholders to FFO and AFFO for the three and six months ended June 30, 2023 and 2022 is as follows:

	Three Months Ended June 30, Six M					Six Months E	nths Ended June 30,		
(Thousands)		2023		2022		2023		2022	
Net income	\$	25,638	\$	53,774	\$	6,427	\$	106,632	
Depreciation and amortization		77,267		72,303		154,042		143,760	
Interest expense, net		119,689		96,377		268,552		192,549	
Income tax (benefit) expense		(4,357)		4,944		(6,769)		2,873	
EBITDA	\$	218,237	\$	227,398	\$	422,252	\$	445,814	
Stock based compensation		3,130		3,201		6,260		6,513	
Transaction related and other costs		5,576		3,235		8,364		4,949	
Gain on sale of real estate		_		(250)		_		(250)	
Other, net		469		(7,495)		20,982		(7,134)	
Adjustments for equity in earnings from unconsolidated entities		755		1,075		1,510		2,061	
Adjusted EBITDA	\$	228,167	\$	227,164	\$	459,368	\$	451,953	

	Three Months Ended June 30,			Six Months Ended June 30,			
(Thousands)		2023		2022	2023		2022
Net income attributable to common shareholders	\$	25,299	\$	53,352	\$ 5,845	\$	105,746
Real estate depreciation and amortization		55,062		52,424	109,578		104,317
Gain on sale of real estate assets, net of tax		_		(250)	_		(250)
Participating securities share in earnings		322		340	569		671
Participating securities share in FFO		(730)		(904)	(977)		(1,562)
Real estate depreciation and amortization from unconsolidated entities		435		806	870		1,496
Adjustments for noncontrolling interests		(25)		(82)	(50)		(211)
FFO attributable to common shareholders	\$	80,363	\$	105,686	\$ 115,835	\$	210,207
Transaction related and other costs		5,576		3,235	8,364		4,949
Amortization of deferred financing costs and debt discount		4,491		4,501	9,454		9,015
Write off of deferred financing costs and debt discount		_		_	10,412		_
Costs related to the early repayment of debt		_		_	51,997		_
Gain on sale of unconsolidated entity, net of tax		_		(1,212)	_		(1,212)
Stock based compensation		3,130		3,201	6,260		6,513
Non-real estate depreciation and amortization		22,205		19,879	44,464		39,443
Straight-line revenues and amortization of below-market lease intangibles		(9,789)		(10,126)	(19,216)		(21,148)
Maintenance capital expenditures		(1,916)		(2,456)	(3,744)		(4,822)
Other, net		(13,417)		(8,060)	(26,078)		(16,230)
Adjustments for equity in earnings from unconsolidated entities		320		269	640		565
Adjustments for noncontrolling interests		(5)		(20)	(37)		(41)
AFFO attributable to common shareholders	\$	90,958	\$	114,897	\$ 198,351	\$	227,239

## **Liquidity and Capital Resources**

Our principal liquidity needs are to fund operating expenses, meet debt service obligations, fund investment activities, including capital expenditures, and make dividend distributions. Furthermore, following consummation of our settlement agreement with Windstream, including entry into the Windstream Leases, we are obligated (i) to make \$490.1 million of cash payments to Windstream in equal installments over 20 consecutive quarters beginning in October 2020 and (ii) to reimburse Windstream for up to an aggregate of \$1.75 billion for Growth Capital Improvements in long-term value accretive fiber and related assets made by Windstream through 2029. To date, we have paid \$264.4 million of the \$490.1 million due to Windstream under the settlement agreement. Uniti's reimbursement commitment for Growth Capital Improvements does not require Uniti to reimburse Windstream for maintenance or repair expenditures (except for costs incurred for fiber replacements to the CLEC MLA leased property, up to \$70 million during the term), and each such reimbursement is subject to underwriting standards. Uniti's total annual reimbursement commitments for the Growth Capital Improvements under both Windstream Leases (and under separate equipment loan facilities) were limited to \$225 million in 2022, and are limited to \$225 million per year in 2023 and 2024; \$175 million per year in 2026; and \$125 million per year in 2027 through 2029.

Our primary sources of liquidity and capital resources are cash on hand, cash provided by operating activities (primarily from the Windstream Leases), available borrowings under our credit agreement by and among the Operating Partnership, CSL Capital, LLC and Uniti Group Finance 2019 Inc., the guarantors party thereto, Bank of America, N.A., as administrative agent, collateral agent, swing line lender and an L/C issuer and certain other lenders named therein (the "Credit Agreement"), and proceeds from the issuance of debt and equity securities.

As of June 30, 2023, we had cash and cash equivalents of \$38.1 million and approximately \$414.0 million of borrowing availability under our Revolving Credit Facility under the Credit Agreement (subject to customary borrowing conditions). Subsequent to June 30, 2023, other than \$23.7 million of Growth Capital Improvements (see "Result of Operations—

Revenues" above), there have been no material outlays of funds outside of our scheduled interest and dividend payments. Availability under our Revolving Credit Facility is subject to various conditions, including a maximum secured leverage ratio of 5.0:1. In addition, if we incur debt under our Revolving Credit Facility or otherwise such that our total leverage ratio exceeds 6.5:1, our Revolving Credit Facility would impose significant restrictions on our ability to pay dividends. See "—Dividends."

	Six Months Ended June 30,				
(Thousands)	2023		2022		
Cash flow from operating activities:					
Net cash provided by operating activities	\$ 199,831	\$	234,608		

Cash provided by operating activities is primarily attributable to our leasing activities, which includes the leasing of mission-critical communications assets to anchor customers on either an exclusive or shared-tenant basis, in addition to the leasing of dark fiber network assets to the telecommunications industry. Cash used in operating activities includes compensation and related costs, interest payments, and other changes in working capital. Net cash provided by operating activities was \$199.8 million and \$234.6 million for the six months ended June 30, 2023 and 2022, respectively. The decrease in net cash provided by operating activities during the six months ended June 30, 2023 is primarily attributable to increases in cash interest expense, related to the issuance of the February 2028 Secured Notes, and changes in working capital, including the timing of interest payments associated with debt activities occurring in 2023.

	Six Months E	nded J	une 30,
(Thousands)	2023		2022
Cash flow from investing activities:			
Capital expenditures	\$ (247,269)	\$	(184,039)
Proceeds from sale of unconsolidated entity (see Note 5)	_		32,527
Proceeds from sale of real estate, net of cash	_		325
Proceeds from sale of other equipment	1,169		431
Net cash used in investing activities	\$ (246,100)	\$	(150,756)

Net cash used in investing activities increased \$95.3 million for the six months ended June 30, 2023 compared to the three months ended June 30, 2022, primarily driven by an increase in Growth Capital Improvements of \$67.1 million, which we classify as success-based capital expenditures. Capital expenditures are primarily related to our Uniti Fiber and Uniti Leasing businesses for deployment of network assets, as described below under "—Capital Expenditures."

		Six Months Ended June 30			
(Thousands)		2023		2022	
Cash flow from financing activities:					
Repayment of debt	\$	(2,263,662)	\$	_	
Proceeds from issuance of notes		2,600,000		_	
Dividends paid		(71,594)		(71,771)	
Payments of settlement payable		(49,011)		_	
Distributions paid to noncontrolling interest		(32)		(186)	
Payment for exchange of noncontrolling interest		_		(4,620)	
Borrowings under revolving credit facility		245,000		105,000	
Payments under revolving credit facility		(347,000)		(105,000)	
Finance lease payments		(799)		(601)	
Payments for financing costs		(26,955)		_	
Payment for settlement of common stock warrant		(56)		_	
Termination of bond hedge option		59		_	
Costs related to the early repayment of debt		(44,303)		_	
Employee stock purchase program		314		264	
Payments related to tax withholding for stock-based compensation		(1,350)		(4,436)	
Net cash provided by (used in) financing activities	\$	40,611	\$	(81,350)	

Net cash provided by financing activities was \$40.6 million for the six months ended June 30, 2023, while net cash used in financing activities was \$81.4 million for the six months ended June 30, 2022. The change is primarily related to proceeds from the issuance of the February 2028 Secured Notes of \$2.6 billion, offset by the repayment of the 2025 Secured Notes of \$2.3 billion, repayment of the settlement payable of \$49.0 million, costs related to the early repayment of the 2025 Secured Notes of \$44.3 million, payments for financing costs related to the February 2028 Secured Notes of \$27.0 million, and net payments under the Revolving Credit Facility of \$102.0 million.

#### Windstream Leases

The initial term of the Windstream Leases expires on April 30, 2030. The aggregate initial annual rent under the Windstream Leases is \$663.0 million. The Windstream Leases contain cross-guarantees and cross-default provisions, which will remain effective as long as Windstream or an affiliate is the tenant under both of the Windstream Leases and unless and until the landlords under the ILEC MLA are different from the landlords under the CLEC MLA. The Windstream Leases permit Uniti to transfer its rights and obligations and otherwise monetize or encumber the Windstream Leases, together or separately, so long as Uniti does not transfer interests in either Windstream Lease to a Windstream competitor.

Beginning in October 2020, pursuant to the Windstream Leases, Windstream (or any successor tenant under a Windstream Lease) has the right to cause Uniti to reimburse up to an aggregate \$1.75 billion of Growth Capital Improvements through 2029. Uniti's reimbursement commitment for Growth Capital Improvements does not require Uniti to reimburse Windstream for maintenance or repair expenditures (except for costs incurred for fiber replacements to the CLEC MLA leased property, up to \$70 million during the term), and each such reimbursement is subject to underwriting standards. Uniti's total annual reimbursement commitments for the Growth Capital Improvements under both Windstream Leases (and under separate equipment loan facilities) were limited to \$225 million in 2022, and are limited to \$225 million in 2023 and 2024; \$175 million per year in 2025 and 2026; and \$125 million per year in 2027 through 2029. If the cost incurred by Windstream (or the successor tenant under a Windstream Lease) for Growth Capital Improvements in any calendar year exceeds the annual limit for such calendar year, Windstream (or such tenant, as the case may be) may submit such excess costs for reimbursement in any subsequent year and such excess costs shall be funded from the annual commitment amounts in such subsequent period. In addition, to the extent that reimbursements for Growth Capital Improvements funded in any calendar year during the term is less than the annual limit for such calendar year, the unfunded amount in any calendar year will carry-over and may be added to the annual limits for subsequent calendar years, subject to an annual limit of \$250 million in any calendar year.

Starting on the first anniversary of each installment of reimbursement for a Growth Capital Improvement, the rent payable by Windstream under the applicable Windstream Lease will increase by an amount equal to 8.0% (the "Rent Rate") of such installment of reimbursement. The Rent Rate will thereafter increase to 100.5% of the prior Rent Rate on each anniversary of each reimbursement. In the event that the tenant's interest in either Windstream Lease is transferred by Windstream under the terms thereof (unless transferred to the same transferee), or if Uniti transfers its interests as landlord under either Windstream Lease (unless to the same transferee), the reimbursement rights and obligations will be allocated between the ILEC MLA and the CLEC MLA by Windstream, provided that the maximum that may be allocated to the CLEC MLA following such transfer is \$20 million per year. If Uniti fails to reimburse any Growth Capital Improvement reimbursement payment or equipment loan funding request as and when it is required to do so under the terms of the Windstream Leases, and such failure continues for thirty (30) days, then such unreimbursed amounts may be applied as an offset against the rent owed by Windstream under the Windstream Leases (and such amounts will thereafter be treated as if Uniti had reimbursed them).

Uniti and Windstream have entered into separate ILEC and CLEC Equipment Loan and Security Agreements (collectively "Equipment Loan Agreement") in which Uniti will provide up to \$125 million (limited to \$25 million in any calendar year) of the \$1.75 billion of Growth Capital Improvements commitments discussed above in the form of loans for Windstream to purchase equipment related to network upgrades or to be used in connection with the Windstream Leases. Interest on these loans will accrue at 8% from the date of the borrowing. All equipment financed through the Equipment Loan Agreement is the sole property of Windstream; however, Uniti will receive a first-lien security interest in the equipment purchased with the loans. No such loans have been made as of June 30, 2023.

## **UPREIT Operating Partnership Units**

Our UPREIT structure enables us to acquire properties by issuing to sellers, as a form of consideration, limited partnership interests in our operating partnership, (commonly called "OP Units"). We believe that this structure will facilitate our ability to acquire individual properties and portfolios of properties by enabling us to structure transactions which will defer taxes payable by a seller while preserving our available cash for other purposes, including the possible payment of dividends.

## Outlook

We anticipate continuing to invest in our network infrastructure across our Uniti Leasing and Uniti Fiber portfolios. We anticipate that we will partially finance these needs, as well as operating expenses (including our debt service obligations), from our cash on hand and cash flows provided by operating activities. As of June 30, 2023, we had \$414.0 million in borrowing availability under our Revolving Credit Facility (subject to customary borrowing conditions), however, we may need to access the capital markets to generate additional funds in an amount sufficient to fund our business operations, announced investment activities, capital expenditures, including reimbursement commitments for Growth Capital Improvements, debt service and distributions to our shareholders. We are closely monitoring the equity and debt markets and may seek to access them promptly if and when we determine market conditions are appropriate.

The amount, nature and timing of any capital markets transactions will depend on: our operating performance and other circumstances; our then-current commitments and obligations; the amount, nature and timing of our capital requirements; any limitations imposed by our current credit arrangements; and overall market conditions. These expectations are forward-looking and subject to a number of uncertainties and assumptions. If our expectations about our liquidity prove to be incorrect or we are unable to access the capital markets as we anticipate, we would be subject to a shortfall in liquidity in the future which could lead to a reduction in our capital expenditures and/or dividends and, in an extreme case, our ability to pay our debt service obligations. If this shortfall occurs rapidly and with little or no notice, it could limit our ability to address the shortfall on a timely basis.

In addition to exploring potential capital markets transactions, the Company regularly evaluates market conditions, its liquidity profile, and various financing alternatives for opportunities to enhance its capital structure. If opportunities are favorable, the Company may refinance or repurchase existing debt. However, there can be no assurances that any debt refinancing would be on similar or more favorable terms than our existing arrangements. This would include the risk that interest rates could increase and/or there may be changes to our existing covenants.

If circumstances warrant, we may take measures to conserve cash as we anticipate that it will be more difficult for us to access the capital markets at attractive rates until such uncertainty is clarified.

## **Capital Expenditures**

			Six Months End	led Ju	ıne 30, 2023	
(Thousands)	Sı	iccess Based	Maintenance		Non-Network	Total
Capital expenditures						
Uniti Leasing, excluding growth capital improvements	\$	9,235	\$ _	\$	_	\$ 9,235
Growth capital improvements		158,756	_		_	158,756
Uniti Fiber		75,132	3,744		402	79,278
Corporate			 			 _
Total capital expenditures	\$	243,123	\$ 3,744	\$	402	\$ 247,269

We categorize our capital expenditures as either (i) success-based, (ii) maintenance, or (iii) corporate and non-network. We define success-based capital expenditures as those related to installing existing or anticipated contractual customer service orders. Maintenance capital expenditures are those necessary to keep existing network elements fully operational. We anticipate continuing to invest in our network infrastructure across our Uniti Leasing and Uniti Fiber businesses and expect that cash on hand and cash flows provided by operating activities will be sufficient to support these investments. We have the right, but not the obligation (except for Growth Capital Improvements), to reimburse growth capital expenditures in certain of our lease arrangements where we are the lessor.

Uniti's total annual reimbursement commitments to Windstream for the Growth Capital Improvements is discussed above in this Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in "Liquidity and Capital Resources—Windstream Leases." Growth Capital Improvements are treated as success-based capital improvements based on the rents paid with respect to such amounts.

If circumstances warrant, we may need to take measures to conserve cash, which may include a suspension, delay or reduction in success-based capital expenditures.

#### **Dividends**

We have elected to be taxed as a REIT for U.S. federal income tax purposes. U.S. federal income tax law generally requires that a REIT distribute annually at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and that it pay tax at regular corporate rates to the extent that it annually distributes less than 100% of its taxable income. In order to maintain our REIT status, we intend to make dividend payments of all or substantially all of our taxable income to holders of our common stock out of assets legally available for this purpose, if and to the extent authorized by our board of directors. Before we make any dividend payments, whether for U.S. federal income tax purposes or otherwise, we must first meet both our operating requirements and debt service obligations. If our cash available for distribution is less than our taxable income, we could be required to sell assets or borrow funds to make cash dividends or we may make a portion of the required dividend in the form of a taxable distribution of stock or debt securities.

The following table sets out details regarding our cash dividends on our common stock:

		Cash Dividend Per					
Period	Payment Date	:	Share	Record Date			
January 1, 2023 - March 31, 2023	April 14, 2023	\$	0.15	March 31, 2023			
April 1, 2023 - June 30, 2023	June 30, 2023	\$	0.15	June 16, 2023			

Any dividends must be declared by our Board of Directors, which will take into account various factors including our current and anticipated operating results, our financial position, REIT requirements, conditions prevailing in the market, restrictions in our debt documents and additional factors they deem appropriate. Dividend payments are not guaranteed, and our Board of Directors may decide, in its absolute discretion, at any time and for any reason, not to pay dividends or to change the amount paid as dividends.

## **Critical Accounting Estimates**

We make certain judgments and use certain estimates and assumptions when applying accounting principles in the preparation of our Condensed Consolidated Financial Statements. The nature of the estimates and assumptions are material due to the levels of subjectivity and judgment necessary to account for highly uncertain factors or the susceptibility of such factors to change. We have identified the accounting for income taxes, revenue recognition, the impairment of property, plant and equipment, goodwill impairment and business combinations as critical accounting estimates, as they are the most important to our financial statement presentation and require difficult, subjective and complex judgments.

We believe the current assumptions and other considerations used to estimate amounts reflected in our accompanying Condensed Consolidated Financial Statements are appropriate. However, if actual experience differs from the assumptions and other considerations used in estimating amounts reflected in our Condensed Consolidated Financial Statements, the resulting changes could have a material adverse effect on our consolidated results of operations and, in certain situations, could have a material adverse effect on our financial condition.

For further information on our critical accounting estimates, see "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the notes to our audited financial statements included in our Annual Report. As of June 30, 2023, there has been no material change to these estimates.

## **Recent Accounting Guidance**

New accounting rules and disclosures can impact our reported results and comparability of our financial statements. See Note 2 of Notes to Condensed Consolidated Financial Statements in Part I Item 1 of this Quarterly Report on Form 10-Q.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no material changes from the information reported under Item 7A of our Annual Report.

#### Item 4. Controls and Procedures.

#### Disclosure Controls and Procedures

We have established disclosure controls and procedures, as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to management, including our principal executive and principal financial officers as appropriate, to allow timely decisions regarding required disclosure.

Our management, with the participation of our principal executive officer and principal financial officer, evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2023, and based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective as of June 30, 2023.

#### Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act, that occurred during the quarter ended June 30, 2023 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# PART II—OTHER INFORMATION

#### Item 1. Legal Proceedings.

A description of legal proceedings can be found in Note 13 - Commitments and Contingencies to our Condensed Consolidated Financial Statements, included in this report at Part I, Item 1- Financial Statements, and is incorporated by reference into this Item 1.

#### Item 1A. Risk Factors.

There have been no material changes to the risk factors affecting our business that were discussed in Part I, "Item 1A. Risk Factors" in our Annual Report.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## **Issuer Purchases of Equity Securities**

The table below provides information regarding shares withheld from Uniti employees to satisfy minimum statutory tax withholding obligations arising from the vesting of restricted stock granted under the Uniti Group Inc. 2015 Equity Incentive Plan. The shares of common stock withheld to satisfy tax withholding obligations may be deemed purchases of such shares required to be disclosed pursuant to this Item 2.

Period	Total Number of Shares Purchased	Average Price Paid per Share <sup>(1)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
April 1, 2023 to April 30, 2023	75	\$ 3.24	_	_
May 1, 2023 to May 31, 2023	1,756	3.75	_	_
June 1, 2023 to June 30, 2023	_	_	_	_
Total	1,831	\$ 3.73		_

<sup>(1)</sup> The average price paid per share is the weighted average of the fair market prices at which we calculated the number of shares withheld to cover tax withholdings for the employees.

#### Item 3. Defaults Upon Senior Securities.

None

## Item 4. Mine Safety Disclosures.

Not Applicable

#### Item 5. Other Information.

- (a) None
- (b) None
- (c) During the three months ended June 30, 2023, none of the Company's directors or officers (as defined in Rule 16a-1(f) under the Exchange Act) adopted or terminated a Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K).

# Item 6. Exhibits.

Exhibit Number	Description
10.1	Uniti Group Inc. 2015 Equity Incentive Plan, as amended and restated April 11, 2023 (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q dated and filed with the SEC as of May 5, 2023 (File No. 001-36708))
31.1*	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

<sup>\*</sup> Filed herewith.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# UNITI GROUP INC.

/s/ Paul E. Bullington Date: August 3, 2023

Paul E. Bullington

Senior Vice President – Chief Financial Officer and Treasurer (Principal Financial Officer)

/s/ Travis T. Black Date: August 3, 2023

Travis T. Black

Vice President – Chief Accounting Officer (Principal Accounting Officer)

# CERTIFICATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, Kenneth A. Gunderman, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Uniti Group Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report:
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant, as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2023	By:	/s/Kenneth A. Gunderman	
		Kenneth A. Gunderman	
		President and Chief Executive Officer	

# CERTIFICATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, Paul E. Bullington, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Uniti Group Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant, as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

and Treasurer

		Senior Vice President – Chief Financial Officer	
		Paul E. Bullington	
Date: August 3, 2023	Ву:	/s/ Paul E. Bullington	
control over infancial reporting.			

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Uniti Group Inc. (the "Company") for the period ending June 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

(1)

(2)	The information contained i Company.	n the Report fairly presents, in all material respec	ts, the financial condition and results of operations of the
Date: August 3, 20	23	Ву:	/s/ Kenneth A. Gunderman  Kenneth A. Gunderman

The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

President and Chief Executive Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Uniti Group Inc. (the "Company") for the period ending June 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

(1)

The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2)	The information contained in the Report fairly presents, i the Company.	in all material respects, the financial condition and results of operations of
Date: August 3, 2023	By:_	/s/ Paul E. Bullington  Paul E. Bullington

Paul E. Bullington
Senior Vice President – Chief Financial Officer
and Treasurer